

**DURO-LAST® 2024 NATIONAL SALES SEMINAR EDITION** 





## **Message from Tom Saeli**

There is no better way to kick off a new year and a new roofing season than celebrating and learning with the World's Best Contractors at the Duro-Last® National Sales Seminar. This year in Tampa lived up to the hype! It was an exhilarating three days of reconnecting, education and setting the stage for another record year. I can't tell you how much I enjoyed our time together and how much all of us at Duro-Last appreciate your participation in this year's festivities.

There have been plenty of exciting developments in the roofing industry over the past year, including the acquisition of Duro-Last by Holcim one year

ago. We were thrilled to have this opportunity to share more details about the collaborations taking place behind the scenes and to hear all of you are just as excited as we are for the next chapter in our story.

From the innovative digital insights of Erik Qualman during General Session to the informative breakout sessions led by familiar faces and industry experts, we hope you are able to harness what you learned and put it into action.

After 13 years leading this great company, I have decided it is time for me to retire and make way for the next generation of leaders. I have enjoyed the

opportunity to work with the World's Best Contractors and I am confident the commitment to our relationship with each of you remains the cornerstone of everything we do. Thank you for all you do to make the Duro-Last extended family an incredible experience! I wish you each the best of success and good health in the future. Now let's get to work making this next year the best yet!

Sincerely,

Tom Suel-

Tom Saeli, President















## **Reflecting on Sunshine & Success**

We are filled with immense gratitude to all who generously devoted their time and resources to join us in Tampa at our National Sales Seminar. The vibrant energy of this annual gathering ignites optimism and generates the momentum that carries us through the year ahead.

From the very onset, with record-breaking registration, it was evident Seminar 2024 was set to be extraordinary. The anticipation and excitement were palpable as we kicked off a packed schedule of educational sessions, celebratory events, networking opportunities and team-building experiences. Each moment of Seminar is crafted

to provide valuable insights, foster connections and inspire growth amongst our Duro-Last contractor family. We plan and host this event, but it's you, our invaluable contractors, who make this event the envy of the commercial roofing industry.

As the saying goes, a picture is worth a thousand words. Please enjoy the collection of photos in this issue of Top of the News. We believe these photos encapsulate the spirit and camaraderie shared amongst us during our time together in Tampa. And please, scan each QR code to access the full collection of images captured at Seminar.

In closing, I invite you to mark your calendars and join us once again next year in San Antonio, Jan. 19-21, 2025, for another unforgettable experience. Remember, it's each of you who make this event extraordinary!

Sincerely,

anchea Siste

Andrea Fisher,
Director
of Marketing



### **GOLF TOURNAMENT**

















2024 Winners: Ben Timko, Jay Monteverde and Todd Schickling

More than 36 teams competed in this year's sold out Dick Jozwiak Memorial Golf Outing at Saddlebrook Resort.

Congratulations to BenTimko, Todd Schickling and Jay Monteverde for your outstanding performance and well-deserved first place finish with a score of 56!









## SALES & QUALITY ASSURANCE AWARDS BANQUET

Duro-Last recognized several talented sales and technical representatives for their years of service and achievements during the 2024 Sales Representative & Quality Assurance Awards Banquet. Capping off the night of dinner and entertainment was recognition of the 2023 Sales Representative of the Year, awarded to longtime Duro-Last Representative Randy Young.

Congratulations to all who were honored, your service and unwavering dedication is unmatched in the industry!











RANDY YOUNG HONORED AS DURO-LAST SALES REPRESENTATIVE OF THE YEAR













## **QUALITY ASSURANCE AWARDS**











#### **REGION 1**

Most Inspected Sq. Ft. — Wallace Davenport, Washington Total Territory Management — Tim Peters, California

### **REGION 2**

Most Inspected Sq. Ft. — Travis Gudenkauf, Oklahoma Total Territory Management — Nate Switch, Kansas

### **REGION 3**

Most Inspected Sq. Ft. — Danil Schreima, Ohio Total Territory Management — Doug Pariso, Ohio

#### **REGION 4**

Most Inspected Sq. Ft. —Tom Hollenfer, New Jersey Total Territory Management — Bruce Czako, Ohio

#### **REGION 6**

Most Inspected Sq. Ft. — Kevin Revay, Alabama Total Territory Management — Derek Weiland, Alabama

### **REGION 7**

Most Inspected Sq. Ft. — Mike Warner, Texas Total Territory Management — Travis Field, Texas









### **SALES AWARDS**

### **ANNIVERSARIES**

1 Year: Mark Murray, Allison Verley, Luke Ferguson and Don Henderson

10 Years: Jay Monteverde and John Deal 15 Years: Joey Weatherford 40 Years: Jeff Gottron



Dan Nohr Victor Daugherty Joey Weatherford

SALES INCREASE OF \$500,000 OR MORE OVER BEST YEAR

Mark Murray and Allison Verley

SALES INCREASE OF \$750,000 OR MORE OVER BEST YEAR

Glenn Katz Bobby Nelson



Mark Akagi Matthew Moeller Mark Newman Bill Paynter Brett Franz Scott Crowder Marsha Crowder Don Henderson

## SALES INCREASE OF \$2,000,000 OR MORE OVER BEST YEAR

Mike Ackerman

### TOP SALES INCREASE AWARDS OVER BEST YEAR EVER

First Place: Randy Young Second Place:
David Seager
Luke Ferguson
Robert Cardenas

**Third place:** Will Williams TJ Bacerra

### **TOP THREE SALES VOLUME**

First Place: Buddy Wilson Second Place:
Jeff Gottron
Trevor Wagester
Jared Wagester

Third Place: Mike Gottron Bryan Gottron Chris Gottron Mike Suman Ross Hughes

### **SALES REPRESENTATIVE OF THE YEAR**

Randy Young













## **ROOFING CHALLENGE**















DCA Commercial Roofing Earns Top Honors as 2024 Duro-Last National Roofing Challenge Champions.

Back by popular demand, the Duro-Last Roofing Challenge is one of the most anticipated events at the National Sales Seminar. Thirteen teams of two competed for the coveted title of National Champions. Participants were graded on their installation speed, precision and overall quality.

Congratulations to DCA Commercial Roofing for earning the top honor of 2024 Duro-Last National Champions! Kidd-Luukko Corporation took the title of second place and Northwest Building Specialists earned third place recognition. Thank you to all who participated!









## **BREAKOUT SESSIONS**



























## **NEW ATTENDEE RECEPTION**





























## **SUNDAY WELCOME RECEPTION**



































### **MONDAY GENERAL SESSION**







Duro-Last President Tom Saeli brought a morning full of updates, celebrations and innovations to Monday's General Session. Company leaders took turns sharing the stage to cover a variety of topics including a deeper dive into our accelerated playbook with Holcim, sustainability initiatives, engineering services and exciting product announcements.

### News and product announcements from Monday's General Session:

- Duro-Last introduced four new colors to the Duro-Tuff® and Duro-Fleece® membrane lines: Brown, Midnight Bronze, Bright Red and Colonial Red.
- Duro-Last Engineering Services announced alternative solutions and an updated installation detail for "peel stop" requirements, as well as updated cover board requirements, significantly reducing installation time and budget.
- Duro-Last has officially recycled more than 100 million pounds of pre-consumer PVC through sustainable manufacturing practices and more than 100,000 pounds of Duro-Last membrane through the Recycle Your Roof program. Duro-Last is working toward a goal of one million pounds of recycled membrane in the next four years.
- EXCEPTIONAL® Metals is expanding operations into the Ludlow, Massachusetts, facility. Expected to be fully functioning by Q2.
- EXCEPTIONAL Metals introduced a new color palette, featuring 19 new stock colors and 15 non-stock colors as well as nine painted .040 aluminum colors with additional options for .032 and .050.

Five contractors were also recognized during General Session for their outstanding work over the previous year with Project Awards:

#### 2023 Custom-Fabrication Award:

Hi-Tech Roofing and Sheet Metal, Hi-Tech Roofing Headquarters — Lake Worth, Florida 2023 Edge-to-Edge & Deck-to-Sky<sup>™</sup> Award:

Palmer Roofing, Enterprise High School — Enterprise, Oregon

2023 Metal Roofing Award:

All Weather Systems, Utica High School — Utica, Ohio

**2023 Specialty Membrane Award:** 

Coryell Roofing, Woodward Early Childhood Center — Woodward, Oklahoma

2023 Sustainability Award:

Damschroder Roofing, Athens Community Center — Athens, Ohio

## **MONDAY GENERAL SESSION**



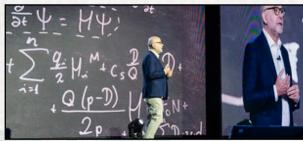
























## **TUESDAY GENERAL SESSION**









Day two of General Session aimed to educate contractors on the benefits of being part of our National Accounts program, using roof evaluations, service and quality to stand out among competition, sustainable and efficient insulation solutions, the psychology of marketing when talking to your prospects, Tech Tools to enhance your online ordering process, the six stages of selling a commercial roof and how best to maximize your relationship with your QA Rep and consistently improve your quality score!



### News and product announcements included:

- New quality scoring guidelines for roof evaluations
- Unveiling of the innovative Duro-Last Rolled Flute Filler, providing a faster, more efficient option for metal retrofit applications.
- Merit Roofing Systems took home Roof of the Year honor for its comprehensive and impressive installation at First Baptist Church of Odessa in Odessa, Texas.



Keynote speaker Erik Qualman headlined Tuesday's session with an engaging presentation highlighting ways to focus on big things verses busy things in a world of constant change. By empowering ourselves to become leaders in the digital space we can become disruptors in the marketplace and drive the roofing industry to new heights.







## **TUESDAY GENERAL SESSION**

























## AWARDS NIGHT GALA



























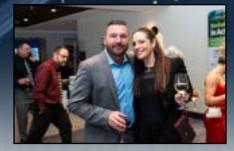








## AWARDS NIGHT GALA

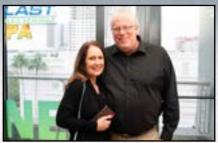






























# CONTRACTOR OF THE YEAR CORYELL ROOFING



Established in 2011, Coryell Roofing has built a strong reputation in the commercial, institutional and industrial roofing markets. Over the past 13 years, Coryell's dedication to innovative problem-solving and high-quality workmanship has cemented its outstanding team as leaders throughout the commercial roofing industry.

The Duro-Last family would like to congratulate the Coryell Roofing team on a record-breaking year and for earning the distinction of 2023 Duro-Last Contractor of the Year!









## **Monday Night Awards Gala**

Congratulations to more than 600 award winners and thank you for your continued loyalty to Duro-Last!

### **Century Award**

255 contractors were recognized for sales of \$100,000 to \$250,000.

### **President Award**

169 contractors were recognized for sales of \$250,000 to \$500,000.

### **Admiral Award**

68 contractors were recognized for sales of \$500,000 to \$750,000.

### **General Award**

30 contractors were recognized for sales of \$750,000 to \$1 million.

### **Chairman Award**

79 contractors were recognized for sales of \$1 million to \$2.5 million.

### **Eagle Award**

16 contractors were recognized for sales of \$2.5 million to \$5 million.

### **Golden Eagle Award**

Five contractors were recognized for sales of \$5 million to \$10 million.

### **Platinum Eagle Award**

Two contractors were recognized for sales of \$10 million to \$15 million.













For award winners unable to attend see pages 52-53



## CENTURY AWARD





















## CENTURY AWARD





















## CENTURY AWARD



















































































































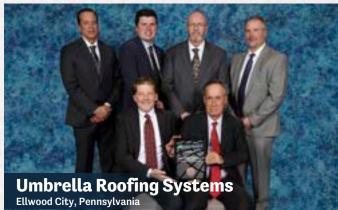




















































## GENERAL AWARD



Contractors recognized for sales of \$750,000 to \$1 million



















## GENERAL AWARD



Contractors recognized for sales of \$750,000 to \$1 million



























































































































































































Contractors recognized for sales of \$2.5 million to \$5 million



### GOLDEN EAGLE AWARD



# GOLDEN EAGLE AWARD





### **GOLDEN EAGLE AWARD**





# PLATINUM EAGLE AWARD





### **ADDITIONAL AWARD WINNERS**

#### **Century Award**

NELSON ROOF CONTR. B & J ROOFING & REMOD. PERFORMANCE ROOF SYSTEMS LLC **ZAGA CONSTRUCTION & LSCP** UNITED ROOFING OF COLORADO ND ROOFING & FRAMING ALLTIME ROOFING INC. & G & W ROOFING & CONSTR. **RISING STAR ROOFING** PRUDEN ROOFING VAUGHAN BROTHERS INC. PREMIUM ROOF SERVICES PIEDMONT PROF UPFITTERS ALABAMA ROOFING & SM CO. HIGHLAND COML RFG PNW PARMER CONSTRUCTION CO TRIUMPH RFG & SHTML CENTRAL STATES COMMERCIAL RFG **ROOFING SOLUTIONS NW GKL COMPANIES INC** FIVE STAR ROOFING LLC BREAULT ROOFING INC. LEE'S ROOFING IRC ROOFING INC. SHEPARD CONSTRUCTION CO ALLIED XTERIORS LLC WINSTON ROOFING COMPANY ACME ROOFING COMPANY LUSK ROOFING IMPERIAL CONSTRUCTION SER LGC CONTRACTORS INC A & D ROOFING GENCO ROOFING, LLC ONE PLY ROOFING CO NORTH MISSISSIPPI RFG BY THE SQUARE LLC ASCENSION RFG & FABRIC. NICKERSON CONSTRUCTION DOUBLE R ROOFING LLC **DIEKEVERS ROOFING INC** COMMERCIAL SINGLE PLY INC **BRAULT ROOFING** DRAKE RFG & CONST. **GUARDIAN ROOF SYSTEMS B & J CONTRACTING SVCS LLC** NAZARETH ROOFING LLC HERBERT ROOFING & INSUL. D.J. EVANS INC **BECKER ROOFING** MCRUSS GROUP-T/A MREC CO SUPERIOR ROOFING INC BLUETEAM RFG LLC. JAM ASSOCIATES INC. **CLASSIC CONSTRUCTION BROWN, THOMAS & SON RFG** VANDERLEEK ROOFING INC D & D ROOFING & SHTMTL INC. WCRC LLC MOORE ROOFING LLC COMMERCIAL ROOFING CO INC RESTORATION SERVICES THRUSH & SON LLC **BLESER BUILT ROOFING ELEMENT SMART ROOFING** AWT CONST GROUP INC KOLPAK-RIVER FALLS DIV **K & S CONTRACTORS** CAL ROOF, INC UNITED RFG. CONTRACTORS **GEISLER ROOFING & HOME IMPROVEMENT** STERLING COMMERCIAL RFG PRO-TEK EXTERIOR SERVICES CHENOWETH, DAVID A RFG TECTA AMERICA ILLINOIS RFG A & M CONTRACTORS INC. ENDUREN ROOFING LLC.

CLS ROOFING LLC **RUNNING SJ CONSTRUCTION DEMPSEY COMM RFG INC** HAYES ROOFING INC. LIBERTY FENCE & SUPPLY LIGHTY RFG & CONST LLC TLS ENTERPRISES ROYAL ROOFING CO. INC. INNOVATIVE RFG SOLUTIONS HAITZ, R.A. CO. INC. **DENNIS ABSHIRE ROOFING NATURASHIELD** THOROUGHBRED CONSTRUCTION A-TEAM ROOFING LLC **IBOS ROOFING CO INC** RIEGLER CONTRACTING INC STATE ROOFING LLC **EVERLASTING COML RFG** CROSSMARK ROOFING SOLUTIONS LLC **BEJ ROOFING LLC** A-VET ROOFING & CONST WOODRUFF CONSTRUCTION STARKWEATHER ROOFING INC. MORE CONSULTING CORP. KAPPA COMMERCIAL RFG **IMPERIAL BROWN FLAT ROOF PROS INC** MCPEAK RFG & DECKING MORGAN CORP. **ROOF ONE LLC GATEWAY CONTRACTORS** DR. ROOF INC SCHMIDT ROOFING SYSTEMS LLC COASTAL FLOORING & CONTR. LEWIS RFG & CONST. **ADMIRAL ROOFING & CONST DUSABLE CONSTRUCTION B & B ROOFING INC. TEXCITY ROOFING LLC** MN SMART HOMES WILLUWEIT CONSTRUCTION **CMAC RFG & STMTL T&M ROOFING & SHEETMETAL** DO-RIGHT ROOFING INC. JAMES R TAYLOR & SONS INC **FALCON ROOFING INC** JIM'ST&R CONSTRUCTION ADVANCED CONST & REP - IN **CUSTOM EXTERIORS** LIFETIME FLAT ROOFS DIABLO ROOFING SERVICE LLC **BLACK AND SONS CONSTRUCTION INC** EAGLE CORNICE CO INC KRAMER, WM. & SON INC. APOGEE CONSTRUCTION LLC 970 SERVICES MOORE'S ROOFING COMPANY **HUXCO** LOBERG ROOFING NR LEE RESTORATION LTD WHEELER ROOFING CO. **BILL CHAMBERS ROOFING BMR LLC ECKSTEIN ROOFING CO** COLORADO PROF. ROOFING & VEGAS BORN ROOFING CASON ROOFING LLC NATIONS ROOF WEST STRONGBACK CONSTRUCTION MODULAR CONNECTIONS **FUTURE CONSTRUCTION** MASON CITY ROOFING

**ROOF RIGHT INC** 

**BRENNEMAN ROOFING** 

VALIANT MODULAR LL

JUSTICE & SON LLC

**R & K CUSTOM SHEET METAL** 

NORM'S ROOFING & SIDING PRO-LINE INDUSTRIES INC. CROSSLAND CONSTRUCTION CO TECH CORP LLC INDEPENDENT RFG & SIDING HAUSLER ROOFING INC TOM'S SHEETMETAL & RFG K & W ROOFING **ROJAS CONSTRUCTION** RAM EXTERIORS INC FORTIFIED ROOFING ALLEN BROTHERS INC. J & J ROOFING INC ESMAC INC. TITAN ROOFING INC FIVE-C RFG. PROFESSIONALS COMPLETE ROOFING LLC **OUTLAST ROOFING** MONTGOMERY WINSLOW RFG **ROOFTEK LLC NICMAR** KNOX ROOFING MORRIS ROOFING SOLUTIONS INC ROOF DOCTOR OF NE OHIO **EGA SOLUCIONES** SKYLINE CONSTRUCTION **R & D RADER VENTURES LLC** VERSALIS GROUP INC PIRC CONSTRUCTION AFFORDABLE ROOFING CO. INC AVCO ROOFING AMERICAN RESTORATION LLC JW SERVICES OF NC HALL CONTRACTORS SNS ABSOLUTE ROOFING SOUTH EAST ROOFING **ELSOM ROOFING INC** YUMBLAS CONSTRUCTION LLC PYRAMID SERVICES LLC ADVANCED ROOFING SYSTEMS S & D CONT RELIABLE RFG & CONST. EAST COAST METAL ROOFING COVINGTON ROOFING CO. INC. RELIABLETENT & AWNING INC. MC ELRATH ROOFING INC. **GARNER & ASSOCIATES RFG** MULTI ROOFING SYSTEM INC ABSOLUTE BLDG SOLUTIONS TWIN RIVERS IMPROVEMENT WEATHERGUARD ROOFING CO MCLAUGHLIN LTD **ROOF SOLUTIONS & CONST. DUKE ROOFING** SHUCK ROOFING NUTRAK WATERSEALING LLC **DURABLE ROOFTOP SOLUTIONS** LEBEL ROOFING **ROPER RFG & SOLAR RAIN MAN RFG & WTRPRF** COURTNEY INC SANCHEZ SINGLE PLY RFG PRECISION ROOFING SVCS LLC PLATINUM EXTERIORS INC LATINO ROOFING LLC **IRONSHORE CONTRACTING** COLBY **GALLOP** SMITH, J.A.ROOFING

#### **President Award**

ADVANCED RFG SOLUTIONS ABSOLUTE ROOFING SOLUTIONS **BLOYER & SONS INC.** SOUTHERN RFG & VINYL FRANK FIALA ROOFING INC SCUDDER ROOFING CO. SKYLINE ROOFING & SHTMTL. K.P. LAMARCO MARSH WATERPROOFING INC RED SKY ROOFING HORSLEY CONSTRUCTION JM ROOFING & FLAT ROOF SYST RECLAIM CONSTRUCTION LLC THE CORE GROUP GROUP MAXIM ROOFING CO. METALSBETTER RFG & SHTML ALL-RITE CONSTRUCTION INC ED'S SHEETMETAL & A/C INC GROUP CITY STAR ROOFERS INC KENCO DESIGNS INC. JOHNS AND KIRKSEY INC. I.C. ENTERPRISES INC. HARRIS UNITED LLC NORTHERN LAKES RFG. LLC **UPTOP ROOFING** SILVER SHIELD RFG & CONST VERSATILE RFG SYSTEM RACE CITY ROOFING FLORIDA EXTERIOR COATING HOLKO ENERCON MCMURRAY & SONS INC. CBS MECHANICAL INC. **LEGACY RFG & WTPG** KELCO BUILDERS LLC MCDERMOTT & SON RFG. CO. F.W. WALTON STORY ROOFING CO. DEASON INC. **BOOTH & LITTLE INC.** GAGE CONSTRUCTORS **CARDINAL ROOFING** TOTAL ROOFING & RECONSTR. PAC SHIELD ROOF SVCS DO IT RIGHT ROOFING **EVERGUARD ROOFING** STRENG RFG & SHTML A+ ALL PRO ROOFING INC BEN'S ROOFING INC. HOWARD & SONS, CA SALAZAR ROOFING & CONST MAST'S TOP CHOICE RFG LLC **BMR ROOFING** QUICK CONSTRUCTION INC. AMERICAN MODULAR SYST. MITCHELL ROOFING **SWADLEY ROOF SYSTEMS EXCEPTIONAL RFG** STONERIDGE RFG S.G.YOUNG CONTRACTING **TEXOMA XTREME RFG & CONST** LAKE STATE ROOFING INC. MCDONNELL ROOFING INC D & L ROOFING LLC TERRA FIRMA ESTATES INC. OLYMPIC ROOFING LLC NORTHERN CALIFORNIA RFG KIMMONS ROOFING LLC FINISHING SOLUTION LLC J. DAVIS CONSTRUCTION **B. GURSKI HOME IMPROVEMENT CUSTOM CRAFT CONSTRUCTION** KRUEGER SHT MTL CO EXTERIOR PRO INC. NORMAN ENTERPRISES INC HOLLAND ROOFING **LESSMAN RFG & SHTML DELTA ROOFING** 

FREEMAN SHEET METAL INC MATTHEWS, JOHN ROOFING PINNACLE ROOFING SYSTEMS CONDIA RFG CONTRACTORS FISCHER'S INC JRC COMMERCIAL ROOF SERV. ROBERTS ROOF & FLOOR, INC **NEW VISION ROOFING** TAP OUT CONSTRUCTION LIMITED DILS ROOFING PREMIER GROUP **ROOF DOCTORS** MONTGOMERY CONTRACTORS DIAMOND ROOFERS LLP H & S CONTRACTING INC. SUNRAY ROOFING INC. **GROSS ROOFING & SHTML** VICO PAINTING CONTRACTORS HAHN ROOFING INC. CRIMSON EAGLE INC. **SOUTH BEND RFG & SIDING** COMMONWEALTH ROOFING CORP MONUMENT GREENROOF INC **DURABLE ROOFING LLC** WILLIAM MAXWELL RFG **HELENA CONST** MID-AMERICA RFG MCDONALD & WETLE RFG INC **CHUBB CONSTRUCTION** WILSON ROOFING INC MCDONNELL ROOFING INC. PENFOLDS ROOFING NORTHERN EXPOSURE ROOFING WRIGHT ROOFING **ENVIRO-TECH LLC** JG ROOFING LTD WRIGHT, JAMES ROOFING MATTHEWS CONSTRUCTION MID MICHIGAN ROOFING **RJK ROOFING SOLUTIONS** JIM MCCLURE METAL SPECIALISTS REYES SINGLE PLY ROOFING

#### **Admiral Award**

FOSSIL CREEK CONSTRUCTION FINAL SOLUTION ROOFING LLC PPI-GUAM **BEL AIR FOAM & RFG INC** ESARY RFG. & SIDING CO. **CSI RFG & RENOVATIONS** SLATILE RFG & SHEET METAL **MARLETTE ROOFING & SHTMTL** JESSIE BRYANT ROOFING ISAACS RFG & SHTMTL LLC **AMPCO ROOFING** THOMAS ROOFING INTERIOR ALASKA ROOFING **ROOFING SOURCE BOURDEAU CONTRACTING ENERGY ROOFING & SHEET METAL** JR & CO. INC. **B & B ROOFING INC.** KINGDOM ROOFING SYSTEMS **SWEERS EAVES & ROOFING** LEGACY ROOFING & RESTOR. **ROOF LYNX** SKYLINE ROOFING INC. **BISHOP INC** ARS EXTREME CONSTRUCTION INC UNIVERSAL ROOFING COOL ROOFING SYSTEMS INC LINDHOLM ROOFING SIC MIDWEST

HOLTHAUS COMPANIES INC **BURELL BUILT LLC** WEATHERTIGHT INSTL. RAYNE STORM CONSULTING INDEPENDENT ROOFING SYS. **ELLIOTT ROOFING** LENTZ ROOFING COMPANY QUALITY ROOFING INC BAKER ROOFING CO **K2 RFG & SHTML** GREYLOCK ROOFING CO VERSATILE CONTRACTING LLC **CLEARVIEW CONSTRUCTION LLC TINGLEY ROOFING** SUPERIOR ROOFING **R&R SHEET METAL INC** 

#### **General Award**

SECTOR ROOFING LLC SILVER CREEK COML RFG OVERHEAD INC. SOUTHERN RFG & RENO. SLR BUILDING CONTRACTORS RENOVA ROOFING & CONST. SPC ROOFERS LLC FIDELITY ROOF COMPANY VEGA ROOFING CO. JEWETT ROOFING COMPANY US COATING SPECIALISTS JOSH MARTIN ROOFING INC EAGLE HERITAGE RFG WAYNE'S ROOFING INC. SKY ROOFING LLC STANLEY ROOFING PRECISION ROOFING SERVICES INC. THOMPSON CONST LLC

#### **Chairman Award**

NOHAVA CONSTRUCTION NC. WORMLEY BROS. ROOFING MALONE, E. CORNELL CORP. **OLD SOUTH BLUSKY RESTORATION BOND CONSTRUCTION** WASHINGTON ROOFING ESKO MAINTENANCE CO. BEYER ROOFING COMPANY INC GRELL COMMERCIAL RFG. INC **CORE VALUES CONSTRUCTION** MACDERMOTT ROOFING INC. PREMIER BLDG ASSOC. LLC WTI - WASTETECH INC **REST ASSURED ROOFING** LAGUNA SIDING & ROOFING ETHERIDGE RFG PREFERRED ROOF SERVICES

#### **Eagle Award**

**DUBLIN CONSTRUCTION** 

## **FINALE PARTY**



























Scan this code to see more photos!

### **NOTEWORTHY ANNIVERSARIES**

Please join us in congratulating the following contractors for reaching milestone anniversaries who also joined us at Seminar 2024. Your loyalty and dedication to Duro-Last is valued and humbling. Happy Anniversary!

### 40 Years

BUCHINGER ROOFING MW MORSS ROOFING DEMPSEY ROOFING COMPANY

### 35 Years

FREEPORT INDUSTRIAL ROOFING
BROKEN ARROW
DUERSON CORPORATION

### 30 Years

MARTY ROBBINS
REYNOLDS CONSTRUCTION

### 25 Years

COTTERMAN & COMPANY
PARSONS ROOFING
JBK
L.J. BECK ROOFING
ACE ROOFING
NORTHERN IL SEAMLESS RFG

### 20 Years

ROBERT BINNS ROOFING GOODMEN ROOFING RIDDELL ROOFING EAU CLAIRE ROOFING

# DURO-LAST PRO

#### **PROJECT OF THE YEAR**

#### **Merit Roofing Systems**

**Project:** First Baptist Church of Odessa

Location: Odessa, Texas Square Feet: 123,000

Products: Duro-Last X<sup>™</sup> 60 mil membrane; Duro-Last ROOF-TRAK<sup>®</sup> III Walkway Pads; DensDeck<sup>®</sup> StormX<sup>™</sup> coverboard; EXCEPTIONAL Metals'

AllTerm®; EM LokSeam® metal panels



#### **CUSTOM-FABRICATION AWARD WINNER**

#### **Hi-Tech Roofing & Sheet Metal**

Project: Hi-Tech Roofing & Sheet Metal Headquarters

Location: Lake Worth Beach, Florida

Square Feet: 16,200

**Products:** Custom-fabricated Duro-Last 50 mil white membrane; Duro-Guard® EPS Flute Fill insulation; Duro-Guard 2.5" ISO insulation;

Duro-Bond® induction plates; fascia; custom rooftop logos



#### **EDGE-TO-EDGE & DECK-TO-SKY AWARD WINNER**

#### **Palmer Roofing**

**Project**: Enterprise High School **Location**: Enterprise, Oregon

**Square Feet**: 100,000

**Products:** Custom-cut Duro-Last X membrane, Duro-Last Vapor Barrier, Duro-Guard EPS and ISO tapered insulation, DEXcell® cover board;

**EXCEPTIONAL Metals edge details** 



#### Don't miss out on your opportunity to enter the Duro-Last Project Awards Competition.

We know you work hard all year. Let us recognize you for your outstanding workmanship, best practices and innovation while using Duro-Last products.

#### **Duro-Last Roofing Award Categories**

- Project of the Year
- Custom-Fabrication
- Edge-to-Edge & Deck-to-Sky
- Metal Roofing
- Specialty Roofing
- Sustainability

#### **ENTRY PROCESS**

Complete nomination form: https://www.cognitoforms.com/ DuroLast1/\_2024DuroLastProjectAwardsNominationForm

#### **ENTRY RULES**

Unique roofing jobs completed between Jan. 1, 2023, and July 1, 2024, are eligible for the competition.

#### **ENTRY DEADLINE**

Entries must be submitted by July 1, 2024.

#### **QUESTIONS?**

Brandon Schember at 989.758.1059 or email brandon.schember@holcim.com.



Scan this code to enter!

# DJECT AWARDS

#### **METAL ROOFING AWARD WINNER**

#### **All Weather Systems**

**Project:** Utica High School **Location:** Utica, Ohio **Square Feet:** 82,000

**Products:** Duro-Tuff white membrane; Duro-Guard Fan Fold insulation; EXCEPTIONAL Metals EM LokSeam metal

panels



#### **SPECIALTY MEMBRANE AWARD WINNER**

#### **Coryell Roofing**

**Project**: Woodward Early Childhood Center

Location: Woodward, Oklahoma

Square Feet: 109,600

Products: Duro-Tuff 60 mil membrane in white, blue, green and copper; Duro-Last Vinyl Ribs; Duro-Guard EPS Flute Fill Combo; DEXcell coverboard; DensDeck® coverboard; EXCEPTIONAL Metals' 2-Piece Snap-On Compression, gutters

and downspouts



#### SUSTAINABILITY AWARD WINNER

#### **Damschroder Roofing**

Project: Athens Community Center

Location: Athens, Ohio Square Feet: 57,600

Products: Duro-Tuff 60 mil white membrane; ½" DensDeck coverboard; Anchor Products U-Anchor™; EXCEPTIONAL Metals' 2-Piece Snap-On Compression, Arched Vinyl-Coated Drip Edge, Reglet Wall Flashing, Edge Extender, fascia and

gutters



#### You can watch videos of these projects on YouTube!

#### **PROJECT AWARD BENEFITS:**

- \$10,000 Google Ad Campaign
- Professional Video Promoted on Social Media and Roofers Coffee Shop
- Marketing Video Files for Individual Promotional Activities
- Two Award Plaques
- Half-Page Ad in Roofing Contractor Magazine IRE Special Edition
- Inclusion in Official Duro-Last Seminar Press Release



Scan this code to view Project Award videos!

# **SPONSORS**

Duro-Last is honored to receive support from some of the industry's most prominent companies. We are proud to call these organizations reputable suppliers and great friends.

### **PLATINUM**





### **DIAMOND**



**GOLD** 







### **SLIVER**















### **BRONZE**



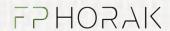


































### **INDIVIUAL**

















