

Top Of The News

DURO-LAST® 2022 NATIONAL SALES SEMINAR EDITION





Message from Tom Saeli

What an exhilarating time we had with all of you in Nashville! After months of planning, anticipation, and coordination, our time together seems to have passed in the blink of an eye. I can't tell you how much I enjoyed being with everyone after our extended time apart, and how much I appreciate your attendance at the 2022 National Sales Seminar.

From the enthusiastic insights of John Rich during General

Session to the informative breakout sessions led by familiar faces and industry experts, we hope you are able to harness what you learned here and put it into action. While the purpose of the National Sales Seminar is to provide each of you with knowledge and tools to help you succeed, make no mistake that we get just as much out of this event as you do. There is nothing more valuable to all of us at Duro-Last® than our time with you - your experience and knowledge are the heart of our company and guide us in our continued innovation to meet your needs to win.

As we look to the year ahead,

we know that there are many unknowns as we navigate the unpredictable climate in our industry and nation. Whatever we encounter, you should know that we remain dedicated to keeping you informed and positioned to thrive. Together we will win!

Thank you again for spending time with us in Nashville for the 2022 National Sales Seminar. Now let's get to work making this next year the best yet!

Sincerely,
Tom Saeli, CEO



We're Back in the Saddle!



After two years apart, expectations were exceedingly high for the Duro-Last National Sales Seminar. The desire to get "Back in the Saddle" with a live event was palpable. I'm thrilled to report, in all aspects, Nashville did not disappoint!

Duro-Last Nation left its mark on Music City, January 16-18, as we hosted 1,500 of the world's best roofers at the stunning Gaylord, Opryland Resort. Contractors representing over 270 companies were all eager to learn, share and celebrate. And that we did!

Our jam-packed agenda included General Session presentations on overcoming supply chain issues, solutions to ISO shortages, and updates to sales and marketing initiatives. We unveiled Project Award winners, including the 2021 Roof of the Year, awarded to TEMA Roofing out of Youngstown, Ohio, for their remarkable work on the P. Ross Berry Middle School. We celebrated the skills of Washington Roofing from McMinnville, Oregon, who won the sought-after title of National Champion at our 2022 Roofers' Challenge. And we welcomed to the stage as featured speaker, Mr. John Rich. The entrepreneur and ac-

complished musician delivered an inspiring and relatable story on the importance of growing from our failures. Regardless of your political affiliation, attendees left with a renewed sense of pride and gratitude. Pride in being an American. And gratitude for our right to life, liberty and the pursuit of happiness!

Breakout presentations covered a variety of topics ranging from lead generation for the modern-day contractor to advancements at EXCEPTIONAL® Metals to our wildly popular round table discussions with peers.

Awards Night was a beautiful affair honoring a record-breaking 500 contractors for their 2021 sales accomplishments. We are extremely proud of all of our contractors, most notably, Royalty Roofing. This team persevered through industry challenges, and not only survived, but thrived, earning the 2021 Contractor of the Year award. Congratulations Andy and team, for your great successes and thank you for your continued loyalty to Duro-Last.

No wrap-up report would be complete without the mention of our Tuesday night finale party. We welcomed back to the stage,

John Rich, this time as half of the hit duo Big & Rich. The iconic Wildhorse Saloon in downtown Nashville was the perfect backdrop to let loose with some good southern food, cold drinks, line dancing and the Big & Rich private concert!

We like to say our Seminar is the best three days in the roofing industry – made possible by you, the world's best contractors. So, thank you for the energy you brought to Seminar. It will serve all of us well as we strive for greater success in 2022.

Sincerely,
Andrea Fisher,
Director
of Marketing



Sales Representative Awards Banquet

JEFF GOTTRON, TREVOR WAGESTER, AND JARED WAGESTER HONORED AS DURO-LAST SALES REPRESENTATIVES OF THE YEAR

Duro-Last recognized several talented sales representatives for their years of service and achievements during the Sales Representative Awards Banquet on Saturday night. The elegant event was held at the Gaylord Opryland Resort & Convention Center, and attendees had the opportunity to celebrate the successes of the past year with their peers.

Among the evening's festivities, Tom Allen was honored for his 35 years of service as a Duro-Last Sales Representative. Featuring a highlight reel of photos and interviews from contractors and peers, the special recognition was a highlight of the evening.

The event's top honors of 2021 Sales Representative of the Year were awarded to Jeff Gottron, longtime Duro-Last Sales Representative for Michigan, along with his Associate Representatives Trevor Wagester and Jared Wagester. This is the 21st time Jeff has won the award! He has been representing Duro-Last for over 38 years, and throughout 2021 his team achieved the highest square-footage sales for the entire nation, as well as an almost \$5 million sales increase over their best year ever.

"Jeff's knowledge, leadership, and kindness have been invaluable to the Duro-Last sales team over the years," said Jason Dark, Duro-Last Vice President of Sales. "Jeff, Trevor, and Jared have proven to be a dynamic team and their drive to succeed is rooted in providing unmatched customer care, which is evident in the long-term relationships that they build. This recognition is well deserved."

Congratulations to Jeff, Trevor, and Jared, as well as the entire Duro-Last sales team, on another record year!



ANNIVERSARIES

1 Year: James Wolfgram, Mike Ackerman, David Seager,
Todd Mondello, David Killen

5 Years: Jim Imel, Randy Young, Ryan Kinneberg, Chris Monhollen

10 Years: Brett Franz, Brad Podojil

20 Years: Trevor Wagester, Jeremy Tunney

25 Years: Bryan Gottron

35 Years: Tom Allen

Sales Awards

SALES INCREASE OF \$250,000 OR MORE OVER BEST YEAR

Dan Nohr
Victor Daugherty
Joey Weatherford

SALES INCREASE OF \$500,000 OR MORE OVER BEST YEAR

Brett Franz

SALES INCREASE OF \$750,000 OR MORE OVER BEST YEAR

Mike Ackerman
Tim Young
Jay Monteverde, Spencer Reading
Jim English
Dan Wilson
Matt Jozwiak
Joe Bristow
Dan Killen

SALES INCREASE OF \$1,500,000 OR MORE OVER BEST YEAR

Brad Podojil, Larry Podojil, Leslie Podojil

MULTI-MILLION DOLLAR SALES INCREASE OVER BEST YEAR

Jeremy Tunney, Jake Morey
Chris Monhollen
Randy Young
Ryan Clark

TOP THREE SALES INCREASE OVER BEST YEAR

First Place:
Mike Gottron
Bryan Gottron
Chris Gottron

Second Place:
Jeff Gottron
Trevor Wagester
Jared Wagester

Third place:
Scott Crowder
Marsha Crowder

TOP THREE SALES VOLUME

First Place:
Buddy Wilson

Second Place:
Jeff Gottron
Trevor Wagester
Jared Wagester

Third Place:
Mike Gottron
Bryan Gottron
Chris Gottron

SALES REPRESENTATIVE OF THE YEAR

Jeff Gottron, Trevor Wagester, Jared Wagester



ROOFERS' CHALLENGE

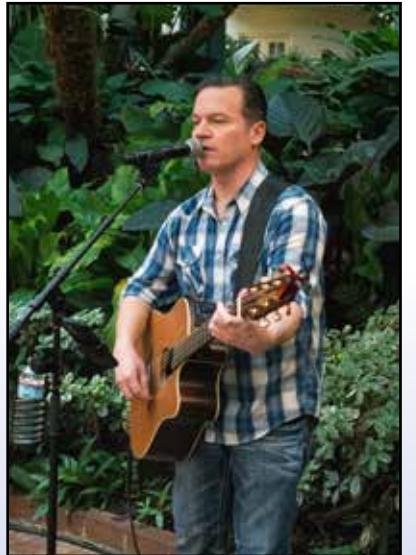
Congratulations to Washington Roofing of McMinnville, Oregon for winning this year's challenge!



BREAKOUT SESSIONS



NEW ATTENDEE RECEPTION



SUNDAY WELCOME PARTY



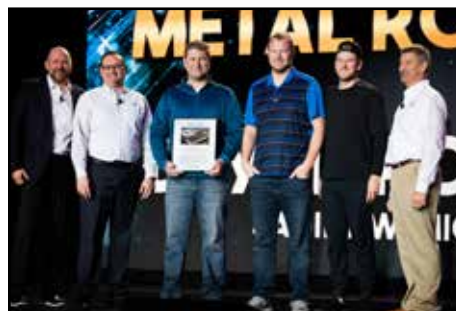
Monday General Session



The first full day of the 2022 National Sales Seminar brought a morning full of updates, celebration, and knowledge during General Session. Company leaders took turns sharing the stage covering a variety of topics including a much-anticipated state of the industry and state of the company update from Duro-Last CEO Tom Saeli, as well as updates on marketing, sales, engineering services, insulation, operations, and supply chain management.

Special presentations covering the topics of lead generation, cooperative purchasing, and virtual selling were given throughout the morning, while EXCEPTIONAL Metals' General Manager Mike Gwizdala took the opportunity to introduce attendees to EXCEPTIONAL Metals' new National Sales Manager Jules Dekovics.

Three contractors were also recognized during General Session for their outstanding work over the previous year. TEMA Roofing Services was presented with the 2021 Project of the Year Award for their work at P. Ross Berry Middle School in Youngstown, Ohio. Green Earth Roofing Solutions was presented with the 2021 Sustainability Award for their work on three different projects – Maybury Material Handling in Longmeadow, Massachusetts; Dairy Queen in Milford, Massachusetts; and Close Harbour Seafood in Plantsville, Connecticut. Finally, Beyer Roofing was presented with the 2021 Metal Roofing Award for their work at Renton Middle School in New Boston, Michigan.



Tuesday General Session



If you thought Monday's General Session was big, you could call Tuesday's General Session big and RICH! After a power outage caused a temporary delay to the start of the show, company leaders were able to take the stage once again, covering a variety of topics including roofing system solutions, Duro-Shield® coatings, and Quality Assurance.

Tuesday's General Session was headlined by keynote speaker John Rich of the country music duo Big & Rich. John's experience as an entrepreneur drove his message to attendees, highlighting that you don't have to be a celebrity to understand the importance of leadership and values in building a successful business.

Three final Project Awards were also recognized during Tuesday's General Session. All



Elements, Inc. was presented with the 2021 Edge-to-Edge & Deck-to-Sky™ Award for their work at the Sauk Rapids Riverfront Park in Sauk Rapids, Minnesota. Affordable Roofing was presented with the 2021 Specialty Membrane Award for their work at Wittenburg Elementary School in Taylorsville, North Carolina. And finally, Technical Roofing of St. Henry was presented with the 2021 Custom-Fabrication Award for their work on Culver Community Schools in Culver, Indiana.

Additionally, Washington Roofing of McMinnville, Oregon was recognized on stage as the 2022 Roofers' Challenge Champion. Competing against ten other teams, they earned the highest score overall for their installation accuracy, aesthetics, speed, and workmanship. Congratulations to the Washington Roofing team!



Contractor of the Year Royalty Roofing

Seymour, Indiana



Over \$8 million in Duro-Last sales!



DURO-LAST
PLATINUM CONTRACTOR 2021

Established in 1986, Royalty Roofing has grown into a well-known and trusted contractor in both the commercial and residential markets.

Over the past 25 years, Royalty Roofing has installed over 45 million square feet of the Duro-Last Roofing System, earning multiple recognitions for outstanding quality and service, and cementing themselves as a leader among their peers.

The Duro-Last family would like to congratulate the Royalty Roofing team on another banner year and for earning the distinction of 2021 Duro-Last Contractor of the Year - we appreciate your continued partnership and trust!



Andy Royalty



Monday Night Awards Banquet

Congratulations to over 500 award winners and thank you for your continued loyalty to Duro-Last!

Century Award

253 contractors were recognized for Duro-Last sales of \$100,000 or more.

President Award

135 contractors were recognized for Duro-Last sales of \$250,000 or more.

Admiral Award

46 contractors were recognized for Duro-Last sales of \$500,000 or more.

General Award

32 contractors were recognized for Duro-Last sales of \$750,000 or more.

Chairman Award

55 contractors were recognized for Duro-Last sales of \$1,000,000 or more.

Eagle Award

10 contractors were recognized for Duro-Last sales of \$2.5 million or more.

Golden Eagle Award

4 contractors were recognized for Duro-Last sales of \$5 million or more.

For award winners unable to attend see pages 36-37.



CENTURY AWARD



AKJ Construction
Martinsville, Indiana



Allen Roofing & Construction
Monona, Iowa



Apex Exterior Solutions
Dayton, Ohio



Dan Perkins Construction
Ishpeming, Michigan



DK Mason Construction
Gaffney, South Carolina



Fidelity Roofing
Oakland, California



Freeport Industrial Roofing
Freeport, Illinois



Highland Commercial Roofing
Camas, Washington



Innovative Exteriors
Midland, Michigan



JD Contractors
Brandon, Florida



JRC Commercial Roof Services
Colorado Springs, Colorado



Kawkawlin Roofing
Kawkawlin, Michigan



Kidd-Luuko Corporation
Worcester, Massachusetts



Kimmons Roofing
Merrill, Wisconsin



Landmark Roofing
Ft. Wayne, Indiana



M&W Construction
Lima, Ohio



Matthews Construction
Russellville, Kentucky



MG Roofing
Muscle Shoals, Alabama



Mid-West Roofing
Kearney, Nebraska



MN Superior Exteriors
St. Paul, Minnesota



New Mexico Total Roofing Solutions
Sante Fe, New Mexico



Nickerson Construction
Blossburg, Pennsylvania



R&D Remodeling
Miami, Florida



RK General Contracting
Dover Plains, New York



Roof Tech
Stillwater, Minnesota



Roofing Solutions
Louisville, Kentucky



Sector Roofing
Ithaca, New York



Skyline Roofing
Stockbridge, Georgia



PRESIDENT AWARD



1st Class Roofing
Auburndale, Florida



Affordable Roofing
Eden, North Carolina



Associated Roof Services
Candler, North Carolina



Borntrager Enterprises
Goshen, Indiana



Buchinger Roofing
Reese, Michigan



Commonwealth Roofing
Louisville, Kentucky



Complete Commercial Roofing
Kokomo, Indiana



Diekevers Roofing
Grand Rapids, Michigan



Done Right Roofing & General Contracting
Milano, Texas



Drake Roofing & Construction
Yukon, Oklahoma



Energy Roofing Technology
Lake City, Florida



Green Earth Roofing Solutions
Ludlow, Massachusetts



H.C. Anderson Roofing
Rockton, Illinois



Hi-Tech Roofing & Sheetmetal
Lake Worth, Florida



Isaac's Roofing & Sheet Metal
Lexington, Kentucky



JM Roofing & Flat Roof Systems
Lewiston, Idaho



Jorco Construction
Ogden, Utah



Lake State Roofing
Iron Mountain, Michigan



Lindholm Roofing
Chicago, Illinois



Lone Star Roof Systems
College Station, Texas



McDermott & Son Roofing
Atlantic, Iowa



Northern IL Seamless Roofing
Mendota, Illinois



Northwest Building Specialist
Coos Bay, Oregon



Olympic Roofing
Federal Way, Washington



Pell Roofing & Siding
Brazil, Indiana



PSI Roofing
Oakland Park, Florida



Rich Roofing Systems
Brownsburg, Indiana



Roper Roofing & Solar
Golden, Colorado



Schroeder Roofing
Loveland, Colorado



Seaside Roofing
Stuart, Florida



Sky Roofing
Goodlettsville, Tennessee



State Roofing Systems
San Leandro, California



Texas Roof Support
Weatherford, Texas



The Core Group
Decatur, Alabama



Tru-Kote Roofing Systems
Elkhart, Indiana



Trumble Construction
Texarkana, Texas



Universal Roofing
Linwood, Michigan



Warner Commercial Roofing
Appleton, Wisconsin



ADMIRAL AWARD



A&A Contracting
Gratz, Pennsylvania



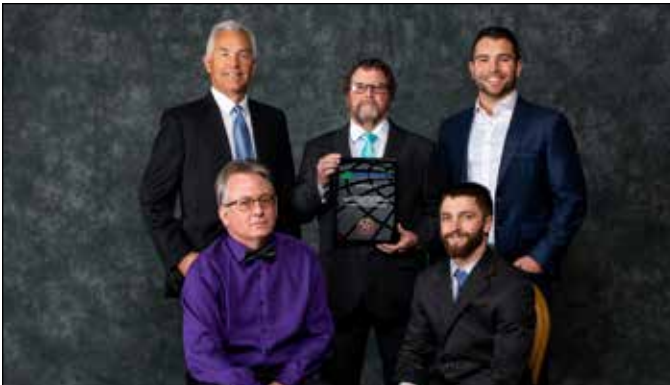
Ace Roofing
Lafayette, Louisiana



Alternative Roof Systems
Snohomish, Washington



Bruttell Roofing
Oak Park, Michigan



Cosam Contracting
Tiro, Ohio



Crossmark Roofing Solutions
Charlotte, North Carolina



Division 7 Roofing
Galena, Ohio



Frontier Contractors
Pittsburgh, Pennsylvania



Moore Roofing
Mt. Vernon, Ohio



Roofing by Fred Gross
Medford, New Jersey



Slagle Roofing & Construction
Monongahela, Pennsylvania



TEMA Roofing Services
Girard, Ohio



GENERAL AWARD



Beckwith Roofing
Clinton, Iowa



Bel Air Foam & Roofing
Bel Air, Maryland



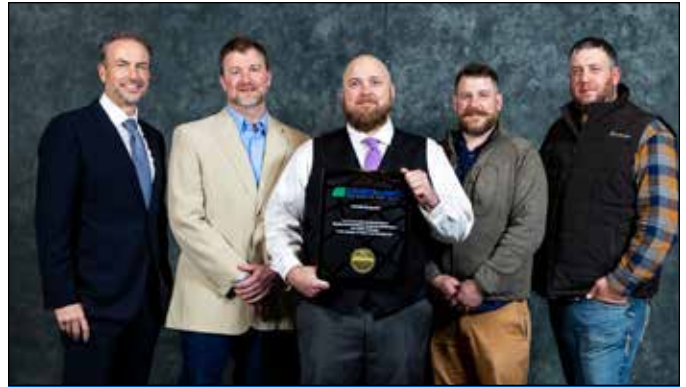
Broken Arrow Construction
Tooele, Utah



Dempsey Roofing Company
Lakeland, Florida



Etheridge Roofing
Wilson, North Carolina



Jimmy's Roofing
Spokane Valley, Washington



Leak Solutions
Birmingham, Alabama



Marchbanks Specialty
Water Valley, Mississippi



Reclaim Construction
Lewisville, Texas



Roberts-McNutt
North Little Rock, Arkansas



Tomkat Roofing
Streator, Illinois



TRC Roofing
Alpena, Michigan



TriVAN Roofing
Grapevine, Texas



CHAIRMAN AWARD



All Elements, Inc.
Monticello, Minnesota



B&M Roofing Contractors
Rocky Mount, North Carolina



Beyer Roofing Company
Saginaw, Michigan



Brandle Roofing & Sheet Metal
Midland, Michigan



Building Associates
Bloomington, Indiana



Cardinal Roofing
Springfield, Missouri



Columbia River Roofing
Clackamas, Oregon



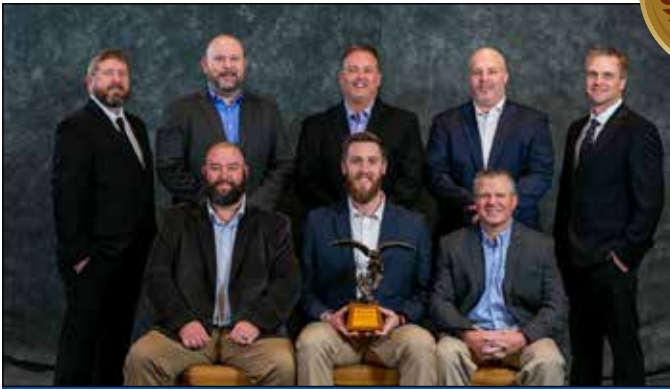
Construction Specialty Associates
Eva, Alabama



DCA Commercial Roofing
Millersburg, Ohio



The Duerson Corporation
Altoona, Iowa



E. Cornell Malone Corp.
Jackson, Mississippi



Eau Claire Roofing
Eau Claire, Wisconsin



Great Lakes Roofing & Insulation Systems
Sault Ste. Marie, Michigan



Grell Commercial Roofing
Fort Lodge, Iowa



Harold Hall Roofing
Stuttgart, Arkansas



Hinkle Roofing Products
Birmingham, Alabama



Jaco Roofing & Construction
Clute, Texas



JBK
Corbin, Kentucky



Kelly Roofing
Naples, Florida



L.J. Beck Roofing & Guttering
Wichita, Kansas



Marty Robbins Roofing
Dothan, Alabama



MC Roofing
Fort Thomas, Kentucky



Nasi Roofing
Minocqua, Wisconsin



Nelson Roofing
Washington and Oregon



Ohio & Indiana Roofing
St. Henry, Ohio



Old South
Wetumpka, Alabama



Pressure Point Roofing
Central Point, Oregon



Reynolds Construction
White Hall, Arkansas



Riddell Roofing
Aledo, Illinois



Robert Binns Roofing
White Haven, Florida



Roof Management
Farmington Hills, Michigan



Ryan Roofing
Salina, Kansas



Sealtite Applicators
Cockeysville, Maryland



Superior Services RSH
Lansing, Michigan



Technical Roofing of St. Henry
St. Henry, Ohio



Umbrella Roofing Systems
Ellwood City, Pennsylvania



Washington Roofing
McMinnville, Oregon



Watson Roofing & Associates
Friendship, Tennessee



West Central Roofing
Willmar, Minnesota



Wormley Brothers Roofing
Buford, Georgia



Zimmer Roofing & Construction
Port Huron, Michigan



Cotterman & Company

Minster, Ohio



Damschroder Roofing

Fremont, Ohio





DCI

West Palm Beach, Florida



Harrison Roofing

San Angelo, Texas





Prime Source Construction

Burleson, Texas



Sentry Roofing

Covington, Indiana





Technique Roofing Systems

Helena, Ohio



Coryell Roofing

Oklahoma City, Oklahoma





Mid-Western Commercial Roofers

Mobile, Alabama



Parsons Commercial Roofing

Waco, Texas



ADDITIONAL AWARD WINNERS

Award winners below were not able to attend this year's Awards Banquet. We extend our congratulations to these winners!

Century Club

3 DAUGHTERS CONSTRUCTION	DUSABLE CONSTRUCTION	MCPEAK ROOFING & DECKING
A & M CONTRACTORS	DYNAMIC ALLIANCE	MEDINA ROOFING
A BROOKS ROOFING	E & J LOPEZ ROOFING	MEYER ROOFING & SHEETMETAL
ACE ROOFING	EAST COAST METAL ROOFING	MIKALAN ROOFING
ACME ROOFING COMPANY	ELLIOTT ROOFING	MILLER ROOFING
ADAM QUENNEVILLE ROOFING	ELSOM ROOFING	MITCHELL ROOFING
ADVANCED ROOFING SYSTEMS	ENDUREN ROOFING	MITCHELL'S ROOFING
ALL AROUND ROOFING & GUTTERS	ENTERPRISE ROOFING	MN SUPERIOR EXTERIORS
ALL SEASONS CONTRACTOR	EVERGREEN DESIGN-BUILD	MODULAR CONNECTIONS
ALL SEASONS ROOFING	EVERGREEN STATE ROOFING	MONTANO CONST & ROOFING
ALL SEASONS ROOFING SERVICES	FALCON ROOFING	MOORE'S ROOFING COMPANY
ALL-RITE CONSTRUCTION	FLAHERTY BROTHERS CONST	NEW IMAGE ROOFING ATLANTA
ALTEX ROOFING	FLYING OUT ROOFING	NORTHERN CALIFORNIA ROOFING
AMAYA ROOFING & WATERPROOFING	FORTIFIED ROOFING	NORTHERN EXPOSURE ROOFING
APEX BUSINESS SOLUTIONS	FREEMAN SHEET METAL	NORTHERN LAKES ROOFING
A-PLUS ROOFING	FUTURE CONSTRUCTION	OLDHAM'S ROOFING
APOGEE CONSTRUCTION	GARON ROOFING & SHEETMETAL	PARTIN ROOFING
ASCENSION ROOFING & FABRIC	GEISLER ROOFING & HOME IMPROVEMENT	PENFOLDS ROOFING
ASSOCIATED EXTERIORS	GENCO ROOFING	PINNACLE ROOFING SYSTEMS
A-TEAM ROOFING	GKS COMMERCIAL	PREMIUM ROOF SERVICES
AVCO ROOFING	GSM SERVICES	PRIORITY ROOFING SOLUTIONS
AWT CONST GROUP	HALLMARK SHEET METAL	PROFESSIONAL ROOFING
BATMAN ENTERPRISES	HAMMER DOWN DEVL P	PRO-TEK EXTERIOR SERVICES
BENNETT REMODELING	HAYES ROOFING	QUALITY DISCOUNT ROOFING
BENNETT SHEET METAL WORKS	HERBERT ROOFING & INSUL	QUICK CONSTRUCTION
BEN'S ROOFING	HERITAGE SYSTEMS	R & D RADER VENTURES
BILL CHAMBERS ROOFING	HOLMAN MANAGEMENT	R & H ROOFING
BISHOP	HORIZON ROOFING SPECIALISTS	RACE CITY ROOFING
BLACK AND SONS CONSTRUCTION	HOWARD & SONS	RAYNE STORM CONSULTING
BLESER BUILT ROOFING	HUNTERS PRECISION CONST	RENEW ROOFING
BLOYER & SONS	IBOS ROOFING	RESTORATION ROOFING
BOOTH & LITTLE	IDEAL ROOFING AND CONSTRUCTION	RICHLAND CO & ASSOCIATES
BURNETT SONS ROOFING	IMPERIAL CONSTRUCTION SER	RISING STAR ROOFING
CALEB CROWELL ROOFING	INDEPENDENT ROOFING SYS	ROCK SOLID RESTORATION
CAROLINA ROOF RESCUE	INSULATED ROOFING SYSTEMS	ROGUE VALLEY ROOFING
CASON ROOFING	J & H CONSTRUCTION & ROOFING	ROOF DOCTOR OF NE OHIO
CHUBB CONSTRUCTION	J.T. ROOFING	ROOF DOCTORS
CLEAN ROOFING	JACOBS LADDER	ROOF ROOF
CLEARVIEW CONSTRUCTION	JOSH MARTIN ROOFING	ROOF USA
COASTAL FLOORING & CONTR	JR & CO ROOFING CONTRACTORS	ROOFTEK
COBB ROOFING	K & W ROOFING	ROOFTEK ROOFING & WATERPROOFING
COLORADO COML ROOFING	K PROSPERITY INVESTMENTS	RUFF ROOFERS
COLORADO PROF ROOFING	K.J.N. RESTORATION	SALAZAR ROOFING & CONST
& VEGAS BORN ROOFING	K.P. LAMARCO	SANTUCCI & SONS CONSTR.
CONDIA ROOFING CONTRACTORS	KAPPA COMMERCIAL ROOFING	SCHMIDT ROOFING SYSTEMS
CONOVER CONST & ROOFING	KAUTZ CONSTRUCTION	SHEPARD CONSTRUCTION
COPLEY ROOFING	KNOX ROOFING	SILVER SHIELD ROOFING & CONST
COWAN ROOFING	KOLPAK-RIVER FALLS DIV	SKYLINE CONSTRUCTION
CR QUALITY ROOFING OF PR	LAKE CITY POWERWASH & ROOF	SKYLINE ROOFING
CROWN ROOFING & WATERPROOFING	LAWSON CONTRACTING	SLR BUILDING CONTRACTORS
CS ROOFING	LIBERTY FENCE & SUPPLY	J.A. SMITH ROOFING
CTR ROOFING	LLOYD CARPENTRY	SONCOAST QUALITY ROOFING
CUSTOM CONST SOLUTIONS	LOBERG ROOFING	SOUTH BEND ROOFING & SIDING
CUSTOM CONSTRUCTION SYST	DANA M LOGSDON ROOFING	SPECIALTY ROOF SVCS
D.J. EVANS	LP ROOFING	STATE OF THE ART ROOFING
D.L. SHEET METAL	LUSK ROOFING	STORM GUARD FRANCHISE SYSTEMS
DANCO BUILDERS	LYDICK-HOOKS ROOFING	STORY ROOFING
DELTA CONSTRUCTION	LYSTERS EXTERIORS	SUNRAY ROOFING
DELTA ROOFING	M & D'S FLAT ROOF SYSTEMS	SUPERIOR ROOFING
W.H. DEMMONS	M & W CONST ENTERPRISES	T&M ROOFING & SHEETMETAL
DEMPSEY COMM ROOFING	MAC ROOFING	T.F. THOMPSON
DEMY CONSTRUCTION	MC ELRATH ROOFING	TCI ROOFING
DIVERSIFIED ROOFING SERVICES	MCALLEN VALLEY ROOFING	TECH CORP
DUKE ROOFING	MCDONALD & WETLE ROOFING	TECH ROOFING SERVICES
DURABLE ROOFTOP SOLUTIONS	MCDONALD ROOFING	TEMPLETON ROOFING
	MCLAUGHLIN	TLS ENTERPRISES

TOP NOTCH ROOFING
TOTAL ROOFING & RECONSTR
TRIPLE CROWN ROOFING & CONST
TRISTATE COML ROOFING
TRIUMPH ROOFING & SHEETMETAL
TURLEY ROOFING
TURN KEY ROOFING
U.S. ROOFING
ULTIMATE ROOFING SYSTEMS
VANDERLEEK ROOFING
VAUGHAN BROTHERS
W.A.L. GENERAL CONTRACTOR
WHEELER ROOFING
WHITAKER CONSTRUCTION
WILSON ROOFING
WLG CONST
WM SERVICES
WRIGHT ROOFING
WXTITE
ZONAMERICA SA

President Club

21ST CENTURY ROOFING
768-ROOF
A+ ALL PRO ROOFING
ALL WEATHER ROOFING
AWYNN ROOFING
B & B ROOFING
BAKER ROOFING
BARTH ROOFING COMPANY
BECKER ROOFING
BREAULT ROOFING
BRECK CONSTRUCTION
BUTTE ROOFING
CAVALRY CONSTRUCTION
CITY STAR ROOFERS
CORE VALUES CONSTRUCTION
CUSTOM CRAFT CONSTRUCTION
D.THOMAS ROOFING COMPANY
DIAMOND ROOFERS
DILS ROOFING
DO-RIGHT ROOFING
DR. ROOF
DRAKE ROOFING & CONST
DUNNRITE ROOFING
DURABLE ROOFING
EAGLE HERITAGE ROOFING
ECO-TECH ROOFING
ED'S SHEETMETAL & A/C
ESARY ROOFING & SIDING
EXTERIOR PRO
FRANK FIALA ROOFING
FINISHING SOLUTION
FISCHER'S
FLORIDA EXTERIOR COATING
GAGE CONSTRUCTORS
GREEN ROOFING & WATERPROOFING
HOLKO ENERCON
INNOVATIVE ROOFING SOLUTIONS
INTERIOR ALASKA ROOFING
IRC ROOFING
J.H. STRICKLAND CONSTRUCTION
J.L. ADLER ROOFING & SHTMTL
J.R. SWIGART
JACO CONTRACTING SOLUTION
JAM ASSOCIATES
JG ROOFING
JGA ROOFING

K & S CONTRACTORS
K2 ROOFING & SHTML
KENCO DESIGNS
KINGDOM ROOFING SYSTEMS
LAMBERT CONTRACTING
LEE'S ROOFING
LESSMAN ROOFING & SHEETMETAL
LEWIS ROOFING & CONST
MALOOF WEATHERTIGHT SOLU
MAMMOTH SERVICES
JOHN MATTHEWS ROOFING
MAXWELL ROOFING & SHEETMETAL
MCMURRAY & SONS
MERIT ROOFING SYSTEMS
MICHIGAN ROOFING
MIDWEST COATING
MIWOK CONSTRUCTION
NORMAN ENTERPRISES
PIEDMONT PROF UPFITTERS
PREFERRED ROOF SERVICES
PROFESSIONAL QUALITY ROOFING
PROFFIXX
R & R SHEET METAL
REYES SINGLE PLY ROOFING
ROOFING SOURCE
ROPER ROOFING & SOLAR
RQ CONSTRUCTION
RTN ROOFING SYSTEMS
S.G.YOUNG CONTRACTING
SCUDDER ROOFING
SKYLINE ROOFING & SHEETMETAL
SOUTHERN ROOF & WOOD
STARKWEATHER ROOFING
SWEERS EAVES & ROOFING
TAP OUT CONSTRUCTION LIMITED
TENNESSEE ROOFING & CONST
TERRA FIRMA ESTATES
TINGLEY ROOFING
UNITED ROOFING CONTRACTORS
UNITED ROOFING OF COLORADO
VANGUARD PRODUCTS
VERSATILE CONTRACTING
VERTEX ROOFING
WATERLINE INDUSTRIES
WATERTITE ROOFING
JAMES WRIGHT ROOFING

Admiral Club

ABR CONSTRUCTION
ACCI ROOFING SERVICES
ALL WEATHER SYSTEMS
ALLIANCE ROOFING
BADGERLAND COMMERCIAL ROOFING
BOND CONSTRUCTION
BURELL BUILT
CANNON ROOFING
CIACCIO ROOFING
ROY COLLINS CONSTRUCTION
DUBLIN CONSTRUCTION
ENERGY ROOFING & SHEET METAL
I.C. ENTERPRISES
JR & CO
JAMES KING ROOFING
LENTZ ROOFING COMPANY
MARLETTE ROOFING & SHEETMETAL
MARSH WATERPROOFING
MID-AMERICA ROOFING
PRECISION ROOFING SERVICES

RED SKY ROOFING
SOUTHERN ROOFING & VINYL
SPIRIT ROOFING
STRENG CONSTRUCTION
T & K ROOFING
THOMPSON CONST
URETHANE UNLIMITED
V & R SHEET METAL
VANGUARD ORG
VEGA ROOFING
VHL CONSTRUCTION
WEATHERTIGHT SOLUTIONS
WILLOUGHBY ROOFING & SHEETMETAL

General Club

AMPCO ROOFING
C E DAVIS CONTRACTING
COMPETITIVE COMML ROOFING
COOL ROOFING SYSTEMS
CRC ROOFING
FINAL SOLUTION ROOFING
HOLTHAUS COMPANIES
JESSIE BRYANT ROOFING
MACDERMOTT ROOFING
MAXIM HOMES
MOSER ROOFING SOLUTIONS
NAZARETH ROOFING
NELSON ROOFING ENTERPRISES
OVERHEAD INC.
UNITED ROOFING & SHEET METAL
VERSATILE ROOFING SYSTEM
WESTERN ROOFING

Chairman Award

BOURDEAU CONTRACTING
CBS MECHANICAL
COOPER ROOFING & SOLAR
ESKO MAINTENANCE
GOODMEN ROOFING LTD
JEWETT ROOFING COMPANY
LAGUNA SIDING & ROOFING
LAFERNEY
MCDONNELL ROOFING
MORSS, MW ROOFING
NEW VISION ROOFING
PARAGON ROOFING
REST ASSURED ROOFING
ROOFING PLUS
SPRINGFIELD
WTI - WASTETECH
WESTERN ROOFING

Eagle Award

DK HANEY CONSTRUCTION
NOHAVA CONSTRUCTION

DURO-LAST PROJECT AWARDS

PROJECT OF THE YEAR

TEMA Roofing Services

Project: P. Ross Berry Middle School

Location: Youngstown, Ohio

Square Feet: 116,000

Products: Duro-Tuff® charcoal 50 mil membrane, 2" Duro-Guard® ISO insulation, 1/4" DensDeck® Roof Board, Roof Trak® III Walkway Pads, custom curbs and stacks; EXCEPTIONAL® Metals T-Edge, coping, gutters, downspouts



Edge-to-Edge & Deck to Sky™ Award Winner

All Elements, Inc.

Project: Sauk Rapids Riverfront Park

Location: Sauk Rapids, Minnesota

Square Feet: 13,660 combined

Products: Duro-Last® dark gray 60 mil membrane, Duro-Last® Vapor Barrier, Duro-Last Solvent Grip® Adhesive, 1/4" DensDeck® Roof Board, Duro-Guard® Tapered ISO, Duro-Last® Roof Pavers, Duro-Last® Vinyl Ribs; EXCEPTIONAL® Metals 2-Piece Snap-On Compression



Custom-Fabrication Award Winner

Technical Roofing of St. Henry

Project: Culver Community Schools

Location: Culver, Indiana

Square Feet: 233,800 combined

Products: Duro-Last® white and terra cotta 50 mil membrane, Duro-Guard® EPS 1/2" Fanfold insulation, Roof Trak® III Walkway Pads, custom curbs and stacks; EXCEPTIONAL® Metals 2-Piece Snap-On Compression, Fascia Extender



Specialty Membrane Award Winner

Affordable Roofing

Project: Wittenburg Elementary School

Location: Taylorsville, North Carolina

Square Feet: 98,800

Products: Duro-Tuff® green 50 mil membrane, 1/4" DEXcell® Roof Board, Duro-Guard® EPS Flute Fill, Anchor Products™ snow retention system; EXCEPTIONAL® Metals 2-Piece Snap-On Compression, fascia cover, scuppers



Sustainability Award Winner

Green Earth Roofing Solutions

Product Details: Maybury Material Handling; Longmeadow, Massachusetts; 37,500 square feet / Dairy Queen; Milford, Massachusetts; 15,000 square feet / Close Harbor Seafood; Plantsville, Connecticut; 10,600 square feet (combined)

Products: EXCEPTIONAL® Metals EM PBR metal panels, 2-Piece Snap-On Compression, gutters, downspouts; Duro-Tuff® 60 mil membrane, Duro-Guard® ISO insulation, Duro-Guard® ISO HD Cover Board, custom curbs



Metal Roofing Award Winner

Beyer Roofing

Project: Renton Middle School

Location: New Boston, Michigan

Square Feet: 200,000 membrane, 30,000 standing seam metal

Products: Duro-Last® 50 mil membrane, Duro-Guard® ISO flat and tapered insulation, custom curbs; EXCEPTIONAL® Metals 2-Piece Snap-On Compression, EM LokSeam® metal panel



You can watch videos of these projects at: www.youtube.com/user/DuroLastRoofing

Don't miss out on your opportunity to enter in next year's Duro-Last Project Awards.

We know that you work hard all year and we want to recognize you for outstanding workmanship, best practices and innovation while using Duro-Last products.

Duro-Last Roofing Award Categories

- Edge-to-Edge & Deck-to-Sky™
- Custom-Fabrication
- Specialty Roofing
- Metal Roofing
- Sustainability

ENTRY DEADLINE

Entries must be submitted by July 1, 2022.

QUESTIONS?

Please contact Andrea Fisher at 800-248-2080 ext. 1066 or email afisher@duro-last.com.

ENTRY RULES

Unique roofing jobs completed between January 1, 2021 and July 1, 2022 are eligible for the competition.

ENTRY PREPARATION:

1. A nomination form: http://www.portal.duro-last.com/sale_resources.
2. Description of the project. Please describe what made the project so unique that it should be considered for a Duro-Last Project Award. Be sure to provide adequate details explaining the project from conception to completion.
3. Descriptive photographs. Photographs are recommended and encouraged for all categories. Photographs can be submitted via flash drive, link to Dropbox or other file transfer services.
4. Other relevant entry materials. Include any other relevant items to explain the project from beginning to end. Please remember the only information the judges will have to make their decision is the information and pictures received with the entry.

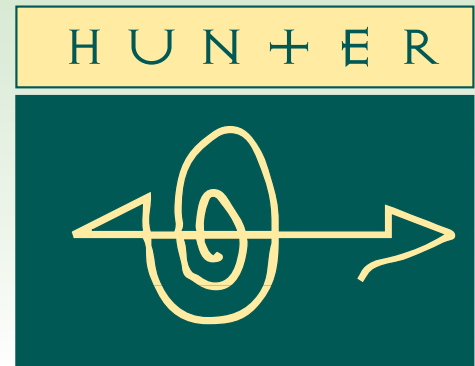
Email entries to: afisher@duro-last.com ENTRIES MUST BE SUBMITTED BY FRIDAY, JULY 1, 2022.

FINALE PARTY





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**To view all the photos from the Sales Seminar visit
Website: www.duro-lastseminar.com**