

SPECIAL SEMINAR EDITION

TOP OF THE NEWS



APRIL 2008



THREE DECADES OF DISTINCTION

1978 – 2008

MESSAGE FROM CHAIRMAN JACK BURT



Three decades! Hard to believe it's gone by so quickly. I have personally known many of you since the early days, when you were helping build the Duro-Last business with my father, John. Many more of you have joined us more recently. Regardless of when

you became a Duro-Last contractor, the fact is you are an important member of a winning team. It was a pleasure for me to greet new friends as well as old at our recent National Sales Seminar in Orlando.

Since the beginning, the strength of our business has been the great relationships we've established with our contractors. We think these ties are unique in the roofing industry. Clearly, you see the value too, as demonstrated by the fact that we enjoyed hosting a record number of Seminar attendees this year!

To those of you who attended – thank you! Your attendance confirms your dedication to Duro-Last and your interest in learning about new products,

networking with other successful contractors, and sharpening your installation abilities. All of these activities are intended to strengthen your ability to succeed as a Duro-Last contractor. If you didn't attend this year, I urge you to be with us in Daytona next year. Plans are already underway to deliver a top-notch event that will help you excel in your business. In the meantime, friends, have a great year!



MESSAGE FROM THE PRESIDENT – TOM HOLLINGSWORTH



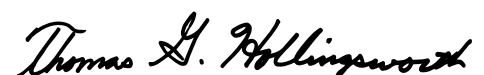
Another successful year; another successful Sales Seminar! I want to extend my personal thanks to all of our customers who attended our January event in Orlando. Many of you told me that it was the best Seminar ever – that our

combination of fun, facts, and fellowship was first-rate!

At the Sales Seminar, we discussed many exciting things on the horizon that will continue to strengthen our position in the commercial roofing industry. Our new line of Shingle-Ply membrane will help us gain market share with a distinctive, niche product. Our sustainability push will help us maintain top-of-mind awareness with a growing business segment that is interested in "green" building products. And with the expansion of our EXCEPTIONAL® Metals business in Mississippi, we'll be better able to serve our customers in the south with the unique products

that have come to define that business. Remember: if you can draw it, EXCEPTIONAL Metals can make it!

As I said at the Sales Seminar, who knows what great things we will accomplish during our next 30 years – the sky's the limit! In fact, the one thing I do know is that we're privileged to have you as our business partners, and because of that, our next three decades promise to be as rewarding as the first three. Thank you for your continued support!





SALES SEMINAR A MEMORABLE, EDUCATIONAL, AND INTERESTING OCCASION

The 2008 Duro-Last National Sales Seminar has gone down in the record books as the best Seminar yet!

Full of interesting, informative, and fun-filled activities for contractors, sales representatives, and corporate personnel this year's event commemorated Duro-Last's Three Decades of Distinction in the roofing industry.

Our Seminar headquarters was the fantastic *Disney's Coronado Springs* Resort in Orlando, Florida, located near a variety of hotspots such as Disney's Hollywood Studios, the Magic Kingdom® Park, and the Downtown Disney Area.

The three-day event included presentations by several Duro-Last managers as well as Keynote Speaker Tom Hopkins, who demonstrated, "How To Build A Sales Champion" and Motivational Speaker Dr. Kevin Elko, who showed Seminar guests how to develop "Nerves Of Steel." We received excellent feedback on

our speakers who motivated Seminar guests to work through any challenges they encounter and to set goals that are attainable.

Our Breakout Sessions were also popular, addressing topics ranging from new products at EXCEPTIONAL® Metals to dealing with non-roof-related leaks.

Other presentations included a Contractor Advisory Board update given by Chairman George Bock of Mid-Western Commercial Roofers, Inc. and a panel discussion lead by Vice President of Sales Steve Ruth, in which numerous contractors discussed how they beat the competition with Duro-Last.

On Tuesday evening, Duro-Last recognized contractors who achieved various sales levels.

Contractors and sales reps alike went home geared to increase their sales and grow their businesses!



Top of the News is to be an interesting, informative, and useful newsletter for Duro-Last contractors, sales representatives, and corporate personnel.

Articles contain the most current information available at the time of publication.

Although tremendous efforts are taken to ensure accuracy, there may be an occasional misprint or omission. If so, we apologize for any inconvenience or hardship the error caused.

Submit article ideas to the Duro-Last Marketing Communications Department at 800-248-0280.

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- Tee Shirts • Coffee Mugs
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- Ink Pens • Mugs • Calendars
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- Key Chains • Calculators

800-821-4104

DURO-LAST SALES REPS EARN HONORS

This year's Duro-Last Sales Rep Banquet was held at Disney's Hollywood Studios, where guests took part in an exciting Indiana Jones Epic Stunt Spectacular!

The night was full of adventure as Duro-Last National Sales Manager John Deal (AKA – Indiana Jones) and Duro-Last regional managers introduced the high achievers in our sales rep network.

In 2007, the following sales reps earned either a new Duro-Last ring or gem updates to their existing rings:

- Steve McElhaney
- Rick Eiler
- Casey Hayes
- Darrell Arndt
- Matt Jozwiak
- Ryan Clark
- Phil Brown & Chad Hall



The following sales reps finished 2007 with increases over their prior best years:

- 1st Place:** Buddy Wilson, Trey Hansen & Steve Good
2nd Place: Tom Allen, John Myers, Rodger Wood & Jason Carpenter
3rd Place: Mike Gottron, Bryan Gottron & Scott Galayde

The following sales reps finished 2007 with the highest sales volume:

- 1st Place:** Buddy Wilson, Trey Hansen & Steve Good
2nd Place: Jeff Gottron, J. Costen & Trevor Wagerster
3rd Place: Tom Allen, John Myers, Rodger Wood & Jason Carpenter

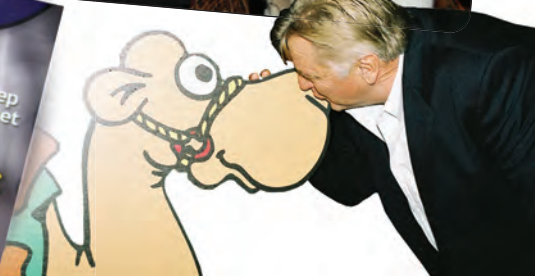


Buddy Wilson was honored with the Sales Rep of the Year Award for the second consecutive year. As a special tribute, several of his fellow sales reps (Scott Bieber, Dan Johnson, Mike Gottron, and Jeff Gottron) honored Buddy with stories about their experiences with him.

An emotionally moved Buddy then thanked his parents, Bill and Cathy Wilson, his associate reps, Trey Hansen and Steve Good as well as his wife, Melanie for all that they have done to contribute to his success.

**CONGRATULATIONS TO THESE HARD-
WORKING AND SUCCESSFUL WINNERS!**







GOLFERS DRIVE TO THE GREENS DURING ANNUAL TOURNAMENT

The picturesque Eagle Creek Golf Club was the setting for the annual Mildred B. Burt Golf Tournament, where 112 golfers enjoyed a competitive game of golf.

The Winners Included:

1st Prize – Jim Bush, Nate Bush, Kurt Wassink & J. Costen

2nd Prize – Jack Thompson, Diane Stephenson, Martha Shedd
& Gary Robling

3rd Prize – Mike Tigner, Mark Gottron, Bryan Gottron & Mike Gottron

Closest to the pin:

Hole #5 – Jose Castellanos

Hole #8 – Shawn Miller

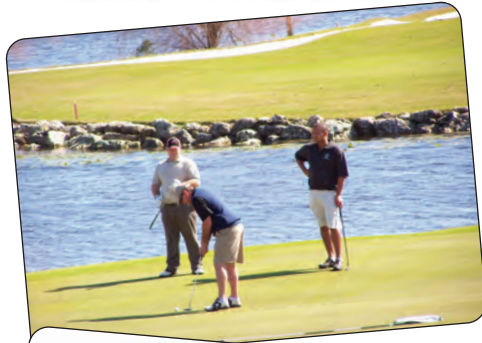
Hole #11 – Trey Hansen

Hole #17 – Patrick O'Shields



Longest Drives:

Matt Jozwiak & Diane Stephenson



Seminar Fun



MARVEL COMICS COME ALIVE AT SUNDAY WELCOME PARTY

Seminar guests revisited their childhoods during the Sunday Welcome Party as they met their favorite Marvel Comics superheroes, including Captain America, Spiderman, the Green Goblin, Doctor Doom, Wolverine, and Cyclops.

This year's Sunday Welcome Party was held on Marvel Super Hero Island at Universal Studios' Islands of Adventure theme park. Everyone enjoyed socializing and posing with the superheroes, and riding the Amazing Adventures of Spider-Man® moving 3-D simulation, the Incredible Hulk Coaster®, and Doctor Doom's Fearfall.

Thrilling adventures were enjoyed by young and old! Check it out!



DAY ME PARTY



**MONDAY'S GENERAL SESSION
WITH KEYNOTE SPEAKER
TOM HOPKINS**



SEMINAR ACTIVITIES



BREAKOUT SESSIONS PROVIDE USEFUL INFORMATION FOR SEMINAR GUESTS

This year's Breakout Sessions were well-attended by Seminar guests who took part in the following sessions:

- **Everything New Under The Sun**
Mitch Guettler, Scott Shockey & Charles Smith
- **EXCEPTIONAL® Metals – We Do The Details**
Art Gilles & Shawn Sny
- **Leadership II**
Tom Hollingsworth & Tim Hart
- **Non-Roof Related Leaks – What To Look For & How To Resolve Such Issues**
Dick Jozwiak, Al Janni & Rick Dvorak
- **Using Sales Objections To Close More Roofing Projects**
Steve Ruth, John Deal & John Robinson

Do you have any suggestions for future Breakout Session topics? If so, contact Mike Gwizdala at 800-248-0280, Ext. 2214 or e-mail him at mgwizdal@duro-last.com.





BREAKOUT SESSION WINNERS

(From l to r) Kevin Norowski from Roof Management Co., Inc., Mike Isaak from Dakota Coating, and Heather Slater from Springfield Construction were this year's Breakout Session winners. Their names were randomly selected from all qualifying Breakout Session participants, earning them a commemorative Three Decades of Distinction blanket, which they received during the Tuesday Night Awards Banquet.

Congratulations!



TUESDAY'S GENERAL SESSION WITH MOTIVATIONAL SPEAKER DR. KEVIN ELKO



DURO-LAST SALUTES NEW CLUB INDUCTEES

The following contractors were honored during the Duro-Last National Sales Seminar for earning sales awards for a total of 10, 15, 20, and 25 years.

Inductees to these clubs received a commemorative plaque during the Tuesday Night Awards Program.

10-YEAR CLUB



(From l to r) Representatives from: Bob Harvey Roofing, Inc., Breault Roofing, Inc., Commercial Roof Services, Inc., Dakota Coating, Nohava, Inc., Commercial Roofing Co., Western Roofing, Inc., Cotterman & Company, Inc., and Davis Contracting (front row).

Representatives from Parsons Commercial Roofing were not present for the photo.

15-YEAR CLUB



(From l to r) Representatives from: Badgerland Commercial Roofing, Inc., Affordable Roofing Co., Inc., Richard Goff Roofing, Inc., Heritage Roofing Systems of Oklahoma, and Roofing By Fred Gross.

20-YEAR CLUB



(From l to r) Representatives from: Broken Arrow, Inc., Ciaccio Roofing Corporation, and Herbert Roofing & Insulation.

25-YEAR CLUB



(From l to r) Representatives from: MW Morss Roofing, Rainbow Enterprises, Inc., and Weather Shield Roofing Systems, Inc.

CONGRATULATIONS TO THESE WINNERS!



DURO-LAST CELEBRATES THREE DECADES OF DISTINCTION AT ANNUAL AWARDS BANQUET

CONTRACTORS ENJOY ANOTHER SUCCESSFUL YEAR



CONTRACTOR OF THE YEAR:

Parsons Commercial Roofing

This year's Tuesday Night Awards Banquet honored approximately 150 Duro-Last contractors who achieved tremendous sales in 2007. These contractors reached various sales levels and one even set a new milestone for Duro-Last.

Each award category recognized outstanding achievement in sales, quality workmanship, customer satisfaction, and other goals accomplished in the interest of Duro-Last Roofing, Inc.

Celebrating Three Decades of Distinction, Duro-Last paid special tribute to Parsons Commercial Roofing of Waco, Texas, which

earned the Contractor of the Year Award for the second consecutive year. Parsons achieved over \$7 million in sales, setting a new Duro-Last sales record! Additionally, Parsons was inducted into the 10-Year Club for earning Duro-Last sales awards for a total of 10 years.

A hard-working and highly professional businessman, Stuart Parsons, Jr. has continually set higher and higher standards for his crew and other contractors to follow.

As a matter of fact, Parsons Commercial Roofing has set new sales records for Duro-Last for the

last two years!

Parsons started out by earning a Presidents Club Award, two Admirals Club Awards, followed by a Generals Club Award. Then the company reached new heights, winning the John R. Burt Award three times, with three consecutive Golden Eagle Awards.

According to Duro-Last Senior Vice President Kathy Allen, this team works together to make things happen and to accomplish their goals.

"Parsons Commercial Roofing is the embodiment of what every contractor works for – to be the

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best,” said Allen. “This award-winning contractor also exemplifies how my dad, John R. Burt (founder of Duro-Last), viewed life – live it to the fullest, don’t take things for granted, and always put your family first.”

“Plus, no job is too small or too big for Parsons,” added Duro-Last Senior Vice President Sharon Sny. “Each roofing project is precisely planned and executed, making the customer feel confident in the workmanship of their contractor AND the Duro-Last roofing system.”

Stuart Parsons began working in the roofing business at the young age of six, where he helped his father in their family-owned roofing business.

As he got older, Stuart had career goals that did not involve roofing, such as playing football for the Dallas Cowboys or baseball for the Texas Rangers! And even though he earned several national titles for barefoot waterskiing, Stuart found out that those titles didn’t pay the bills, so he elected to pursue roofing.

“I still smack my head on the water and that makes me forget about the stresses of the business,” Parsons joked.

Following years of installing hot tar and rubber roofs, Stuart was introduced to Duro-Last Sales Reps Bill Wilson, Sr. and his son, Buddy.

During their first meeting, Buddy made a comment to Stuart that intrigued the young man to learn more about Duro-Last.

“He said, ‘Stuart, you are going to make enough money selling Duro-Last to fill this entire restaurant,’” recalled Stuart.

“So I responded, ‘Buddy, I’d be happy just to fill one bathroom stall!’”



Then Bill sincerely added, “Honest son, you are the next million dollar contractor!”

So Stuart began to install the Duro-Last roofing system with the guidance of Bill and Buddy. Starting out was tough, but Stuart hired dedicated employees like Randy Durham, who was familiar with Duro-Last, and success soon followed.

Parson’s first Duro-Last project, completed in April of 1998, was the Ivy Square Shopping Center in Waco, Texas, which Stuart passes by every day.

“I am very proud of that roof – there’s never been a callback on that job,” he said.

And that pride still exists today – with every employee and on every job.

“Stuart is a true leader, someone who takes his team and motivates them to do better each and every day, whether it’s a 10,000 square foot job or 250,000 square foot job – they value all their projects,” said Duro-Last Chairman of the Board Jack Burt. “We are very fortunate

to have them on our team and look forward to them breaking their own sales records and setting new ones!”

To recognize Parsons’ success and for reaching another sales milestone, Duro-Last awarded Stuart with a rugged, heavy-duty Ford F150 XLT Triton 4 X 4, equipped with everything he could possibly need for his roofing business!

Congratulations, Parsons Commercial Roofing!



TUESDAY NIGHT AWARDS BANQUET

Century Club

52 Contractors achieved Duro-Last sales of \$100,000 or more.

Presidents Club

42 Contractors achieved Duro-Last sales of \$250,000 or more.

Admirals Club

19 Contractors achieved Duro-Last sales of \$500,000 or more.

Generals Club

13 Contractors achieved Duro-Last sales of \$750,000 or more.

John R. Burt Award

19 Contractors achieved Duro-Last sales of \$1 million or more.

Golden Eagle Award

2 Contractors achieved Duro-Last sales of \$2 million or more.

Congratulations to our 2007 award winners and thank you for your loyalty to Duro-Last!

CENTURY CLUB AWARD WINNERS



A & A Contracting



All Weather Roofing Systems, Inc.



Allen Roofing & Construction



Bob Harvey Roofing, Inc.

CENTURY CLUB

AWARD WINNERS



Brigadier Roofing, Inc.



Bullock & Sons Roofing



Carr Roofing



Competitive Commercial Roofing, Inc.



Complete Commercial Roofing



Cosam Contracting, Inc.

CENTURY CLUB

AWARD WINNERS



Cowan Roofing, Inc.



Dakota Coating



Eagle Roofing, Inc.



Eau Claire Roofing Co., Inc.

CENTURY CLUB

AWARD WINNERS



Energy Roofing Technology



Esko Maintenance Company



Excel Roofing Service



Furey Roofing Co., Inc.



Gem Exteriors



Gilliland & Son Roofing, LLC

CENTURY CLUB

AWARD WINNERS



GKS Commercial, Inc.



Goodmen Roofing, Ltd.



H. C. Anderson Roofing Company, Inc.



Herbert Roofing & Insulation



Holthaus Companies, Inc.



H. Treder & Sons, Inc.

CENTURY CLUB

AWARD WINNERS



I. C. Enterprises, Inc.



J & B Contracting



Kautz Construction



Marlette Roofing & Sheet Metal Co.



CENTURY CLUB

AWARD WINNERS



Master Roofing of Central Florida, Inc.



Matthews Construction



Max C. Smith Co.



McLaughlin, Ltd.

CENTURY CLUB

AWARD WINNERS



McMullen Roofing



Monument Constructors, Inc.



Midwest Roofing & Custom Metals



Moore Roofing, Inc.



Nickerson Construction



North Central Wisconsin Exteriors, Inc.

CENTURY CLUB

AWARD WINNERS



Northern IL Seamless Roofing, Inc.



Pacific Weathershield, Inc.



Paff Contractors, LLC



Paul Horschel & Son, Inc.



Pell Roofing



Pinnacle Roofing Company

CENTURY CLUB

AWARD WINNERS



Precision Roofing Services, Inc.



Provider Industries



Roofcraft Services, Inc.



Rooftec Systems, Inc.



CENTURY CLUB

AWARD WINNERS



Sealtite



Southern Roofing Company



Special Maintenance Roofing, Inc.



Taylor Roofing, Inc.



TCR Roofing



United Construction of Salida, Inc.

PRESIDENTS CLUB

AWARD WINNERS



Allen Brothers, Inc.



Ampco Coatings, Inc.



Beyer Roofing Company, Inc.



Breault Roofing, Inc.



Brown Brothers Roofing, Inc.



Ciaccio Roofing Corporation

PRESIDENTS CLUB

AWARD WINNERS



Clark Roofing Co.



Commercial Roofing, Inc.



Crosby Building & Roofing Systems, Inc.



Delaney's Roofing



Ed Rutherford Roofing, Co.



Fidelity Roofing Co.

PRESIDENTS CLUB

AWARD WINNERS



Four Seasons Energy Efficient Roofing



G. Bishop Roofing Co.



Heritage Roofing Systems of Oklahoma



JBK, Inc.



PRESIDENTS CLUB

AWARD WINNERS



Kelly Roofing



Koopman Construction, LLC



Maier Roofing Co., Inc.



Maintco Corp.

PRESIDENTS CLUB

AWARD WINNERS



Marchbanks Specialty Company, Inc.



Mikalan Roofing, Inc.



Modtek Roofing, Inc.



Nazareth Roofing



Pro-Tek Exterior Services, Inc.



Professional Roofing Contractors

PRESIDENTS CLUB

AWARD WINNERS



Rainbow Enterprises, Inc.



Reva Murphy Associates, Inc.



Reynolds Construction Co., Inc.



Richard Goff Roofing, Inc.



Riddell Roofing, Inc.



Rocky Mountain Applicators

PRESIDENTS CLUB

AWARD WINNERS



Roof Solutions, Inc.



Roofing by Fred Gross



Roof Management Co., Inc.



Starfish Roofing



PRESIDENTS CLUB

AWARD WINNERS



Sweers Eavestrough & Roofing Co., Inc.



THL Enterprises, Inc.



Tomkat Roofing, Inc.



Ultimate Roofing Systems



Umbrella Roofing Systems, Inc.



Washington Roofing Company

ADMIRALS CLUB

AWARD WINNERS



Affordable Roofing Co., Inc.



Beckwith Commercial Roofing, Inc.



Brandle Roofing & Sheet Metal Co.



Building Associates, Inc.



CRS Companies



Davis Contracting

ADMIRALS CLUB

AWARD WINNERS



Duerson Corporation



G&W Roofing & Construction



Guycan Aluminum, Ltd.



J.D. Candler Roofing Co.



Marty Robbins Roofing Company, Inc.



Pyramid Roofing Co., Inc.

ADMIRALS CLUB

AWARD WINNERS



Roofing Plus, Inc.



Sealtite Applicators, Inc.



Springfield Construction



Ted's Quality Roofing, Inc.



ADMIRALS CLUB

AWARD WINNERS



Urethane Unlimited



U.S. Roofing



Watson Roofing Company



THREE DECADES
OF DISTINCTION



GENERALS CLUB AWARD WINNERS



All Elements, Inc.



Badgerland Commercial Roofing, Inc.



Columbia River Roofing



Commercial Roof Services, Inc.



GENERALS CLUB

AWARD WINNERS



Custom Roofing & Exteriors, LLC



Damschroder Construction, LLC



Goodmen Roofing, Ltd.



Harold Hall Roofing, Inc.

GENERALS CLUB **AWARD WINNERS**



Midwest Coating, Inc.



Ohio & Indiana Roofing Co.



Technique Roofing Systems, LLC



Western Roofing, Inc.



Zimmer Roofing & Construction, Ltd.



JOHN R. BURT

AWARD WINNERS



Cool Roofing Systems, Inc.



Royalty Roofing & Insulation



D. Thomas Roofing Company, Inc.



Cotterman & Company, Inc.



Broken Arrow, Inc.



Jewett Roofing Co.

JOHN R. BURT

AWARD WINNERS



Roberts-McNutt, Inc.



Great Lakes Roofing & Insulation Systems



Sentry Roofing, Inc.



United Roofing & Sheet Metal, Inc.



JOHN R. BURT

AWARD WINNERS



La Ferney, Inc.



Nohava, Inc.



Jaco Construction, Inc.



Weather Shield Roofing Systems, Inc.



MW Morss Roofing



Dublin Construction Company, Inc.

JOHN R. BURT

AWARD WINNERS



Conex Roofing Co.



Mid-Western Commercial Roofers, Inc.

GOLDEN EAGLE

AWARD WINNERS



D.K. Haney Construction

ADDITIONAL AWARD WINNERS

The following award winners from the 2008 Duro-Last National Sales Seminar did not attend the Tuesday Night Awards Banquet.

Best wishes go out to these winners!

Century Club

A+ All Pro Roofing, Inc.
Accurate Roofing Co., Inc.
Acker & Guerrero
Roofing Co., Inc.
Advanced Builders Corp.
Advanced Roofing Solutions, LLC
Advanced Roofing
Technologies, Inc.
AKM Roofing Company, LLC
All Seasons Roofing Services
All Time Roofing, Inc.
All-Rite Roofing Systems, Inc.
Alpine Roofing & Construction Co.
A-Plus Roofing Company
Atlantic Roofing Systems, Inc.
Barger-Ashe Roofing Co.
Barnett Roofing & Siding
Basic Capital Management, Inc.
Becker Roofing
Bel Air Foamed Insulation, Inc.
Ben Timko's
Bennet Remodeling, Inc.
Bill Chambers Roofing
Bleser Built Roofing
Boak & Sons, Inc.
Cardinal Roofing, Inc.
Carpenters Plus, Inc.
Childers Roofing, Inc.
Clark Restoration
& Custom Roofing
Collis Roofing, Inc.
Columbia Roofing & Sheet Metal
Commercial Roofing Co., Inc.
Commercial Roofing Concepts, Inc.
Commercial Single Ply, Inc.
Coppell Commercial Roofing
Craig Wilson Enterprises
Crown Roofing Co.

Daniel L. Welch
Building Contractor
Delta Roofing, Inc.
Dils Roofing
Do-Right Roofing, Inc.
Durable Roofing LLC
Durable Roofing, LLC
E. C. Babilla, Inc.
ECO Roofing Systems, Inc.
Ed's Sheet Metal & Air
Conditioning, Inc.
Engineered Roofing Systems
ESMAC, Inc.
Fiddler Roofing, Inc.
Geisler Roofing, Inc.
Genco Roofing, LLC
Great Lakes Systems, Inc.
Grell Commercial Roofing, Inc.
Habetz Roof Service, Inc.
Hallmark Sheet Metal Co., Inc.
Hermitage Roofing Co., Inc.
Hoekstra Roofing Co.
Holko Enercon
Home Creek Enterprises, Inc.
Hunter Roofing, Inc.
Hunts Contracting, Inc.
Imperial Construction Services, Inc.
Insulated Roofing Systems
Interstate Roofing, Inc.
Jessie Bryant Roofing Co., Inc.
Jim Brown & Sons Roofing Co., Inc.
John Paul Young Construction
Company, LLC
Jordan Construction
JR Roofing, Inc.
JRS Facilities, Inc.
K & M Distributing & Roofing
Systems, Inc.
Karchner Brothers Construction
Koch Building Company, Inc.

Kolpak Industries, Inc.
Kysor Panel Systems
Leakmaster, Inc.
Legacy Roofing
& Waterproofing, Inc.
Linkville Roofing & Siding, LLC
Maintenance Systems, Inc.
Mason City Roofing
McCormick Single Ply Roofing
& Consultants
McDermott & Son Roofing Co.
McElrath Roofing, Inc.
Merit Roofing Systems, Inc.
Meyer Roofing, Inc.
MGC Roofing & Construction, Inc.
Mid Michigan Roofing
Mid-West Roofing & Sheet Metal
Miller Roofing, Inc.
Mitchell's Roofing & Gutter
Molloy Roofing Company
Moore's Roofing Company
Murray Roofing
Needham Roofing, Inc.
Nor-Lake, Inc.
Nyfogle, Inc.
Oldham's Roofing
Pacific Yurts, Inc.
Peak Roofing, Inc.
Port Huron Roofing
& Sheet Metal
Portage Roofing & Sheet Metal
Precision Roofing Co., Inc.
Quality 1st Roofing
Reinhardt Roofing, Inc.
Reroof America Corp.
Rich Roofing Systems, Inc.
Richland Co. & Associates, Inc.
Risco, Inc.
Rocking R Roofing
Roofing Services, Inc.



ADDITIONAL AWARD WINNERS

(continued from page 48)

Roofs Plus, Inc.
S. T. S. P., Inc.
San Mateo Cal-Kiwi Roofing
Santucci & Sons Construction
Savage Roofing, Inc.
Scott Quick Construction
Scudder Roofing Co.
Sidney Roofing Co., Inc.
Skyline Roofing & Sheet
Metal Co., Inc.
Stanric, Inc.
Stevens Construction
Stuart Stout Roofing, Inc.
Sunbelt Roofing Roofing
Services, Inc
Sunray Roofing, Inc.
T. Perry & Sons
TBR Systems, LLC
The Cool Roofing Co., Inc.
The Gopher Company, Inc.
The Renew Roofing Co.
The Zero-Breese Co.
Tom's Sheet Metal & Roofing
Topside Construction, Inc.
Total Roofing & Reconstruction
Town & Country Roofing, Inc.
Turner Morris, Inc.
TYL Enterprises, Inc.
U. S. Commercial Roofing, Inc.
U. S. Industries Group, Inc.
Universal Roofing Co., Inc.
USA Roofing Systems, Inc.
Vega Roofing Co.
W. A. L. General Contractor
W. H. Demmons, Inc.
Walker Roofing Co., Inc.
Watertight Exteriors, Inc.
Weather Tight Solutions, Inc.
WRS Seattle

Presidents Club

AAA Roofing, Inc.
AAAAA Enterprises, Inc.
Ace Roofing, Inc.
Adler & Sons Roofing
Blazer Industries, Inc.
Bond/Tec, Inc.
Borntrager Enterprises, Inc.
Brinkmann Roofing Co.
Colonial Roofing, Inc.
Commonwealth Roofing Corp.
Consolidated Contracting
Dempsey Roofing Co., Inc.
Done Right Roofing
Draeger Construction, Inc.
East Central Roofing
& Sheet Metal, Inc.
Flat Roof Specialists
Flying Out Construction
Fortenberry Roofing Co.
Frank Fiala Roofing, Inc.
Freeport Industrial Roofing, Inc.
Groves Roofing Services
Harrison Roofing Co., Inc.
Innovative Roofing Solutions
J. G. Roofing & Construction
Jack Buchinger Roofing
Jim Stevens Construction, Inc.
Kidd-Luukko Corporation
Knox Roofing
Lee's Roofing and Spouting, Inc.
Lifetime Construction Services, Inc.
Lockard Fortuny Roofing
Louis and Riparetti, Inc.
MacDermott Roofing
& Sheet Metal, Inc.
Milbar Construction, Inc.
Needham Re-Roofing
Otterskin Roof Gear and
Construction
Overhead, Inc.
Pinnacle Roofing Systems, Inc.
Pro-Line Industries, Inc.
Restoration Roofing

Richard James Associated LTD
Ritz Roofing Co.
Roof-Tec National, Inc.
Ryan Roofing
Spirit Roofing Co.
T. Holt Brothers General
Contractors, Inc.
Terra Firma Estates, Inc.
TRC Roofing
United Roofing Contractors, Inc.
Wayne Nasi Construction, Inc.
Wheeler Roofing Co.
Wright Roofing, Inc.

Admirals Club

Alternative Roofing Systems, Inc.
Building Associates, Inc.
L. J. Beck Roofing & Guttering, Inc.
McDonald Roofing Co.
Roof USA, LLC
Superior Services RSH, Inc.

Generals Club

Gage Roofing & Constructors, Inc.
Hercules Roofing, LLC
Prime Source Construction
Wormley Bros. Roofing, Inc.

JRB Awards

State Roofing Systems, Inc.

We hope to see all of you
accepting an award on stage
next year at the 2009 Duro-Last
Sales Seminar.



AWARDS NIGHT



HIT BANQUET





2009 SALES SEMINAR HEADED TO DAYTONA, FLORIDA!



The 2009 Duro-Last National Sales Seminar is racing to Daytona, Florida, January 25-27, 2009! Join Duro-Last at the Hilton Daytona Beach Ocean Walk Village.

Located on the world's most famous beach in the heart of Ocean Walk Village, the Hilton Daytona Beach Ocean Walk Village includes a complete fitness center and pools, an expansive sun deck, whirlpools, the D-Dawg's Kidszone, and The Spa at the Hilton. The resort is also connected to Ocean Walk Shoppes with additional dining and entertainment opportunities and is directly across the street from Daytona Lagoon Waterpark and Arcade. Plus, the resort is only minutes away from the Daytona Beach International Airport.

Along with its beautiful beaches, Daytona Beach also



offers numerous attractions such as the Ponce Inlet Lighthouse; the Daytona Beach Bandshell; the Museum of Arts and Sciences; the LPGA International Golf Course; Daytona International Speedway; the Daytona 500 Experience; and the Seaside Music Theatre.

As in years past, there will be tons of educational opportunities at the 2009 Duro-Last National Sales Seminar, with helpful breakout sessions and guest speakers who will energize you to boost your sales and installations.

See you there!



Hilton
Daytona Beach
Oceanfront Resort



***Mark your calendar for our 2009 Sales Seminar,
January 25 – 27! You don't want to miss the excitement!***